

Fig. 1

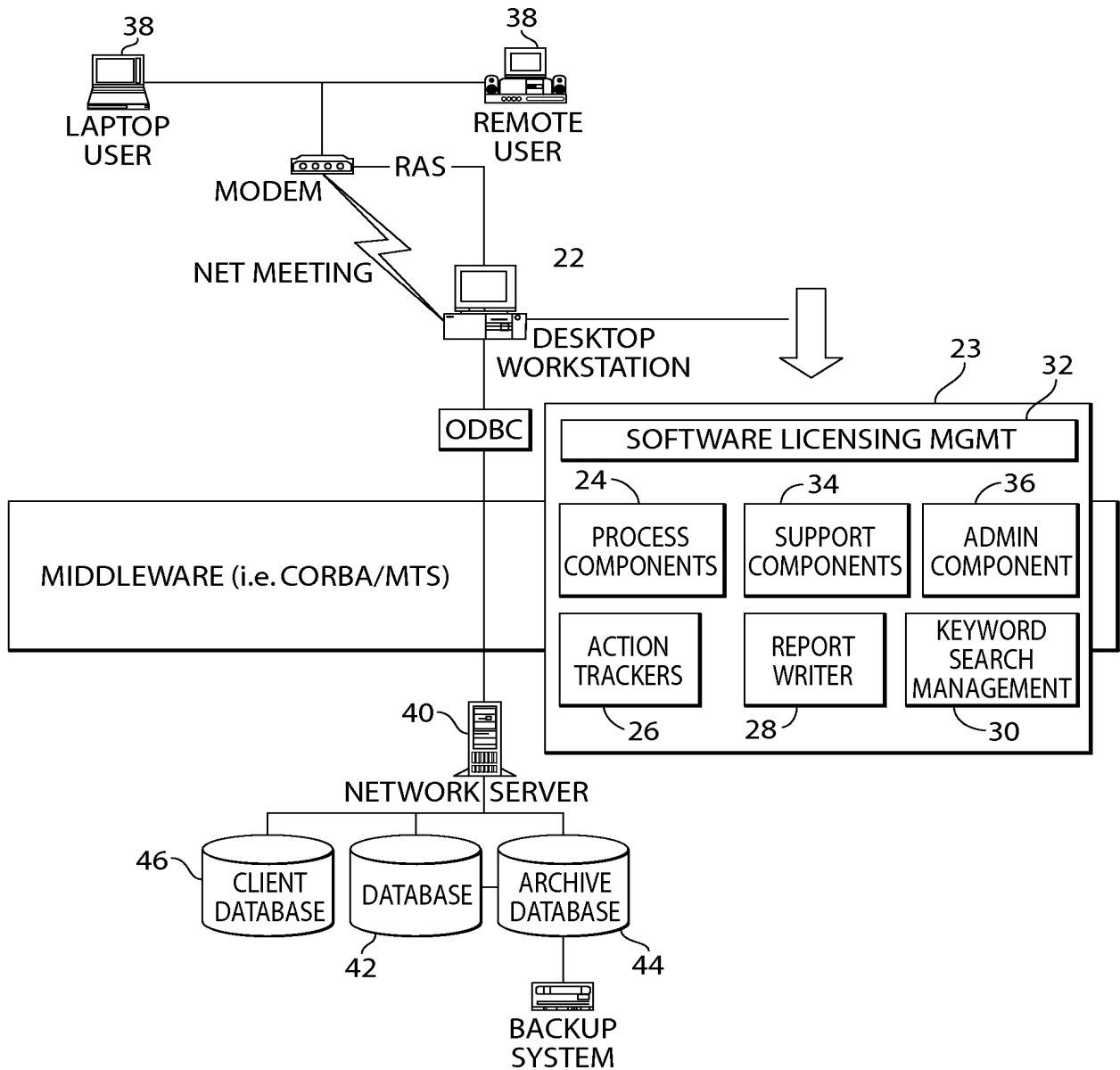


Fig. 2

Replacement Sheet

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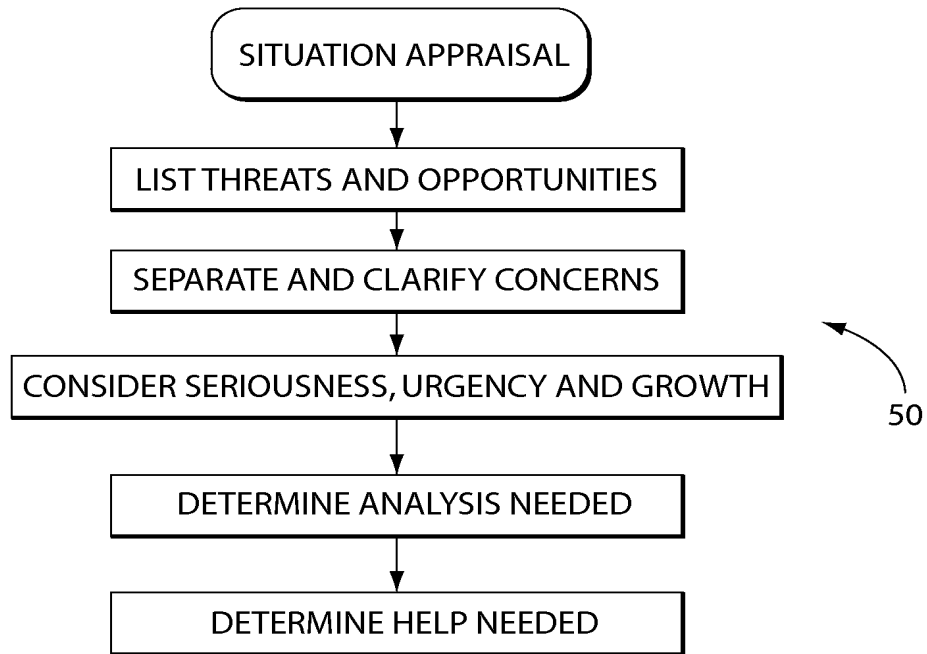


Fig. 3

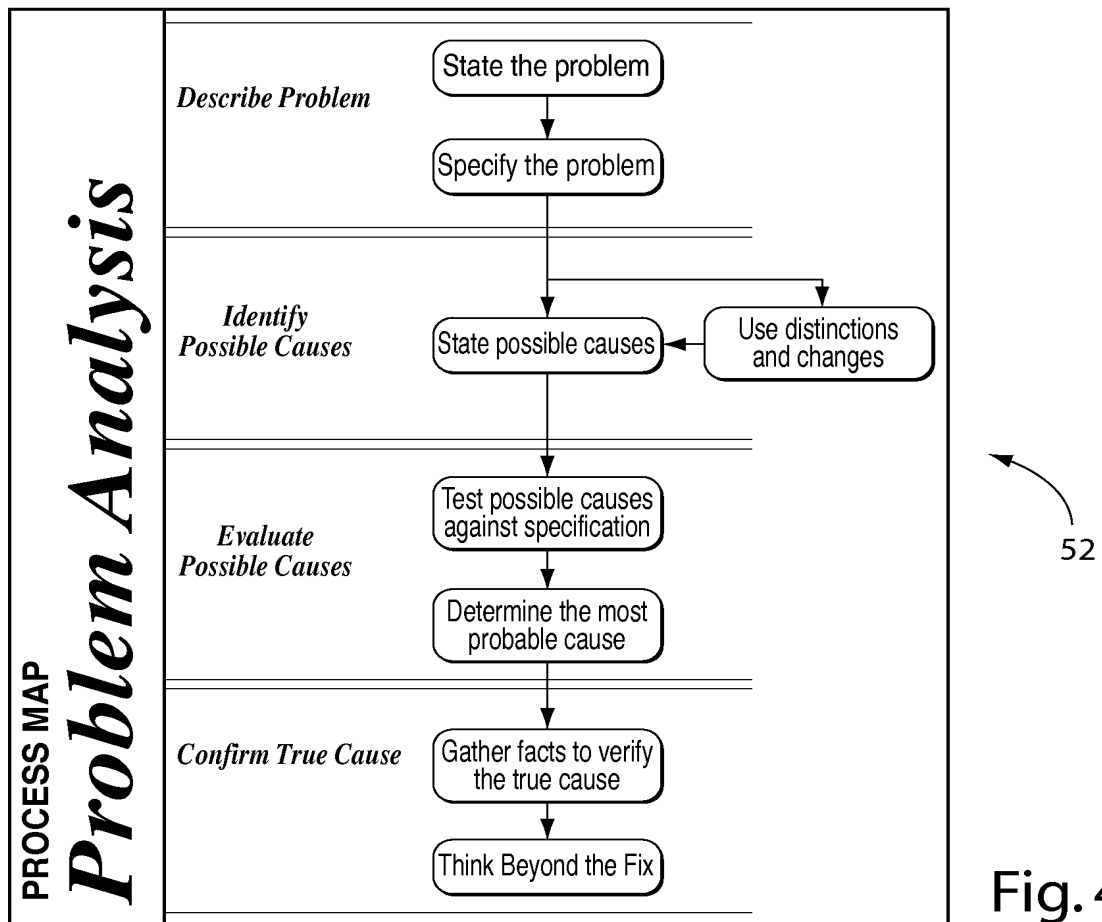


Fig. 4

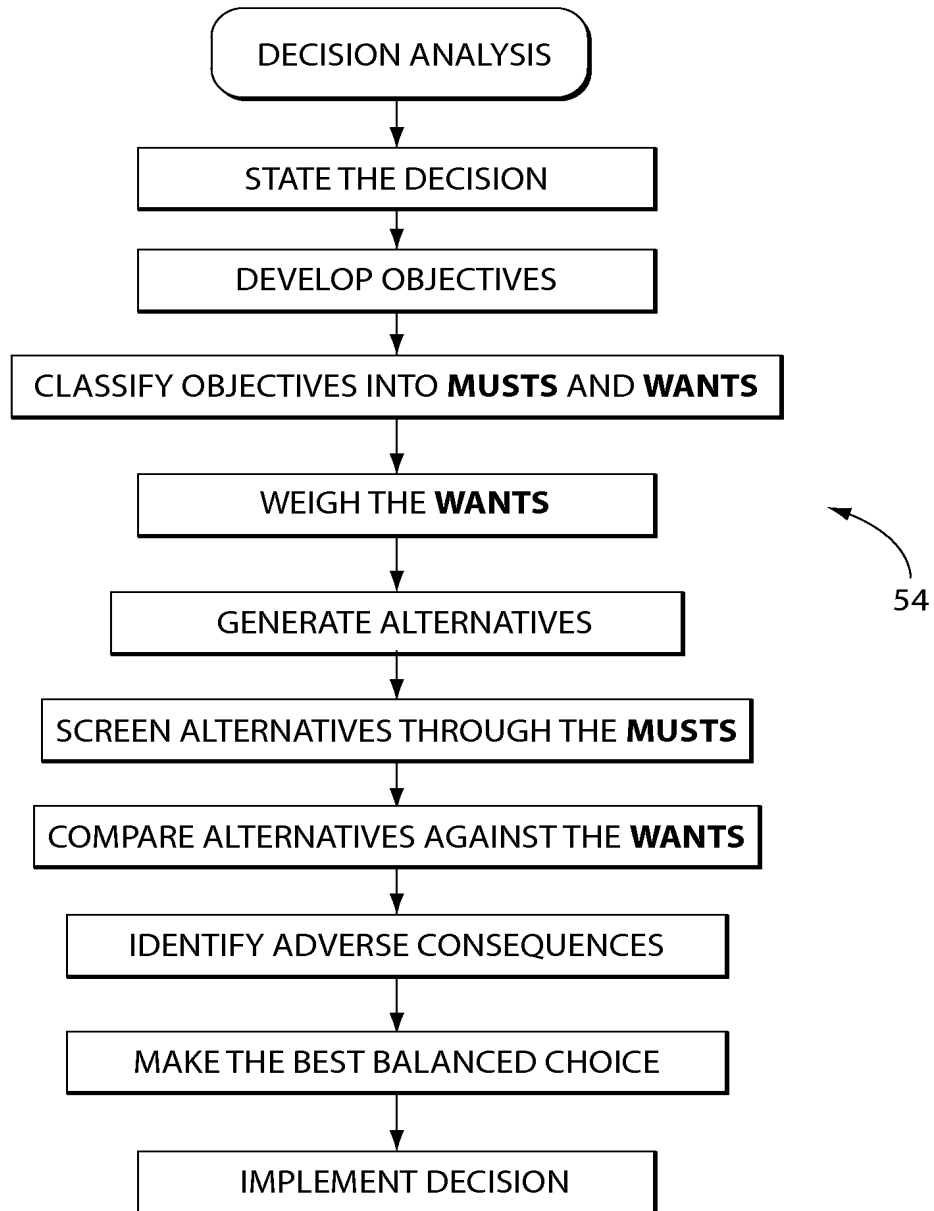


Fig. 5

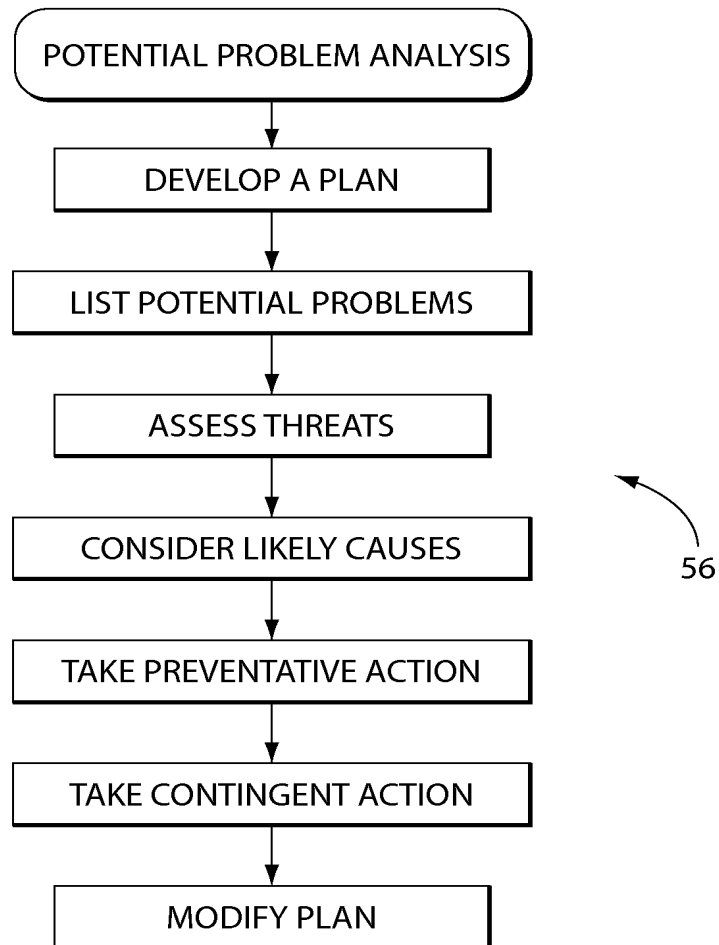


Fig. 6

Replacement Sheet

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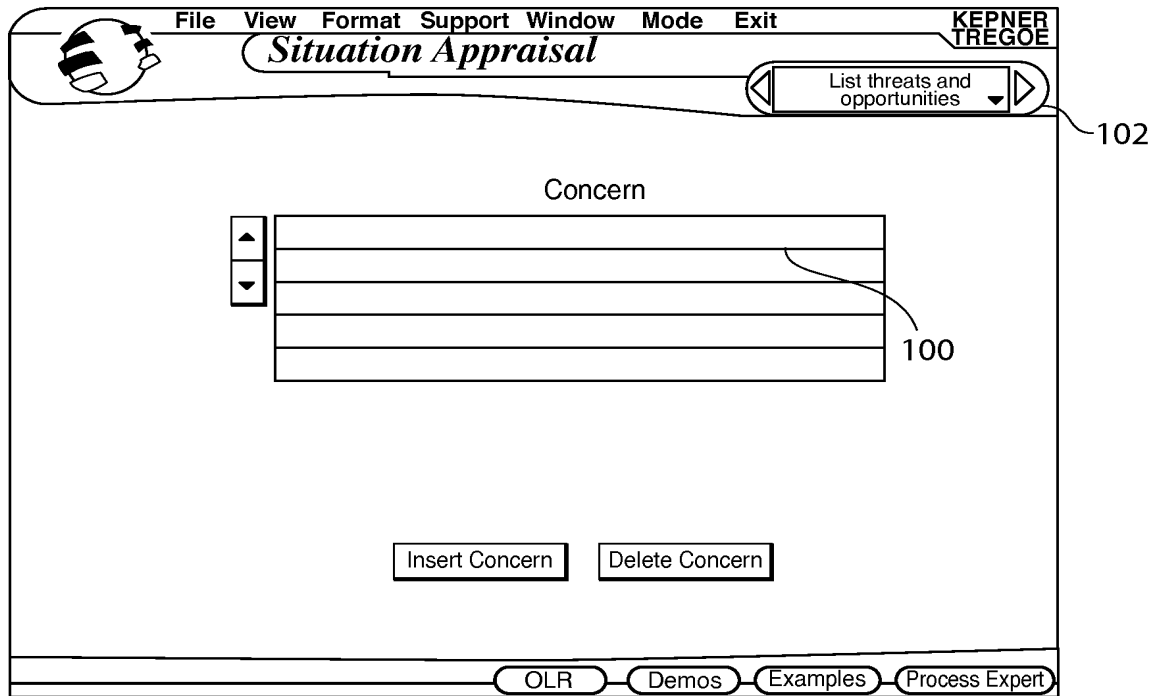


Fig. 7

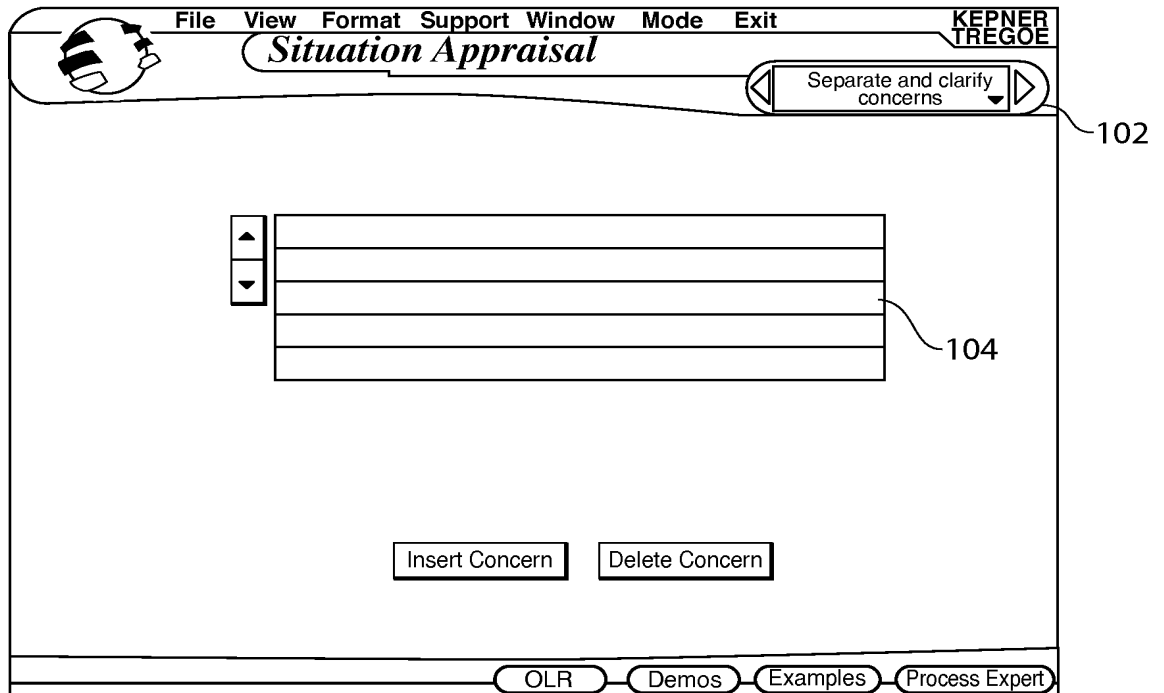


Fig. 8

Replacement Sheet

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File View Format Support Window Mode Exit **KEPNER TREGOE**

Situation Appraisal

Consider seriousness, urgency, and growth

Concerns	Priority	Seriousness	Urgency	Growth
	Medium	Medium <u>116</u>	Low <u>118</u>	Medium <u>120</u>
		<u>126</u>	<u>128</u>	<u>130</u>
	High	High	High	Medium
	Medium	High	Medium	Medium
	Low	Low	Medium	Low
	High	High	High	High

OLR Demos Examples Process Expert

Fig. 9

File View Format Support Window Mode Exit **KEPNER TREGOE**

Situation Appraisal

Determine analysis needed

Concerns	Priority	Seriousness	Urgency	Growth	Process
	Medium	High	Medium	Medium	Situation Analysis
	Medium	Medium	Medium	High	Decision Analysis
	Low	Medium	Low	Low	Problem Analysis
	Medium	Low	Medium	High	Situation Ana
	High	High	High	High	Problem Analysis Decision Analysis Situation Analysis Potential Problem Potential Opport

OLR Demos Examples Process Expert

Fig. 10

Replacement Sheet

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The screenshot shows the 'Situation Appraisal' software interface. At the top is a menu bar with 'File', 'View', 'Format', 'Support', 'Window', 'Mode', and 'Exit'. To the right of the menu bar is the text 'KEPNER TREGOE'. Below the menu bar is a title bar with the text 'Situation Appraisal'. To the right of the title bar is a button labeled 'Determine help needed'. Below the title bar is a table with the following columns: 'Concerns', 'Priority', 'Seriousness', 'Urgency', 'Growth', and 'Process'. The table contains three rows of data. To the left of the table is a vertical scrollbar. To the right of the table is a vertical scrollbar. Below the table is a table with the following columns: 'Action', 'Who', 'When', 'Notes', and 'Status'. The first row of the 'Action' table is highlighted. To the left of the 'Action' table is a vertical scrollbar. To the right of the 'Action' table is a vertical scrollbar. Below the 'Action' table is a horizontal scrollbar. At the bottom of the interface is a navigation bar with buttons labeled 'OLR', 'Demos', 'Examples', and 'Process Expert'.

Concerns	Priority	Seriousness	Urgency	Growth	Process
	Medium	High	Medium	Medium	Problem Analysis
	Medium	Medium	Medium	High	Decision Analysis
	Low	Medium	Low	Low	Problem Analysis

Action	Who	When	Notes	Status

Sort by []

OLR Demos Examples Process Expert

Fig. 11

Replacement Sheet

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File View Format Support Window Mode Exit **KEPNER TREGOE**

Problem Analysis State the problem

What should be happening? 200

What is actually happening? 202

211

Is the cause known? ☐ Yes ☒ No

What tells you the cause is unknown? 204

What is the Object? 206 What is the Deviation 208

OLR Demos Examples Process Expert

Fig. 12

File View Format Support Window Mode Exit **KEPNER TREGOE**

Problem Analysis Specify the problem

222

Object Deviation

Problem: 212 Is

What object?	I	
What deviation?		
Where geographically?		
Where on the object?		
When first?		
When since?		
When in the life cycle?		
How many objects?		
What is the size?		

214

Collapse Insert Is/Is Not

Spec Problem OLR Demos Examples Process Expert

216 220 218

Fig. 13

Replacement Sheet

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The screenshot shows the 'Problem Analysis' software interface. At the top is a menu bar with 'File', 'View', 'Format', 'Support', 'Window', 'Mode', and 'Exit'. The title bar reads 'Problem Analysis' and 'KEPNER TREGOE'. A dropdown menu on the right is set to 'Use distinctions and changes'. Below the menu bar, there are two input fields for 'Object' and 'Deviation'. A table with four columns ('Is', 'Is Not', 'Distiction', 'Change') and seven rows (labeled 'What object?', 'What deviation?', 'Where geographically?', 'Where on the object?', 'When first?', 'When since?', 'When in the life cycle?') is shown. A bracket labeled 214 points to the first column. A bracket labeled 212 points to the table header. A bracket labeled 230 points to the bottom of the table. Below the table are buttons for 'Collapse', 'Insert Is/Is Not', 'Insert Distinction', and 'Insert Change'. A bracket labeled 228 points to these buttons. At the bottom, there are four buttons: 'OLR', 'Demos', 'Examples', and 'Process Expert'. Brackets labeled 216, 218, 224, and 226 point to these buttons respectively.

Fig. 14

The screenshot shows the 'Problem Analysis' software interface. At the top is a menu bar with 'File', 'View', 'Format', 'Support', 'Window', 'Mode', and 'Exit'. The title bar reads 'Problem Analysis' and 'KEPNER TREGOE'. A dropdown menu on the right is set to 'State possible causes'. Below the menu bar, there are two input fields for 'Object' and 'Deviation'. A table with two columns ('Distinction', 'Change') and four rows (labeled 'What object?') is shown. A bracket labeled 232 points to the table. Below the table are buttons for 'Collapse', 'Insert Distinction', and 'Insert Change'. Below these buttons is a section labeled 'Possible Cause' with a text input field and a button labeled 'Insert Possible Cause'. A bracket labeled 234 points to the bottom of the interface. At the bottom, there are four buttons: 'OLR', 'Demos', 'Examples', and 'Process Expert'.

Fig. 15

Replacement Sheet

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File View Format Support Window Mode Exit

Problem Analysis

Test possible causes against specification

Object Deviation

Problem: [] []

Prov Select Next

	Is	Is Not	Conditions	Assumptions or Notes
What object?			only if	
What deviation?			yes because	
Where geographically?			[]	
Where on the object?			only if yes because no because	
When first?				

Insert Assumption

OLR Demos Examples Process Expert

Fig. 16

File View Format Support Window Mode Exit

Problem Analysis

Determine the most probable cause

Object Deviation

Problem: [] []

MPC High Medium Low

Probability	Possible Causes	Assumptions
MPC		
None		No assumptions necessary.
		No assumptions necessary.

OLR Demos Examples Process Expert

Fig. 17

Replacement Sheet

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File View Format Support Window Mode Exit

Problem Analysis

Gather facts to verify the true cause

236 Problem: Object Deviation

Possible Cause Assumptions

246 Previous Cause Select Cause Next Cause

258 252 254 256

Notes Action Who When

250

OLR Demos Examples Process Expert

Fig. 18

File View Format Support Window Mode Exit

Problem Analysis

Think beyond the fix

Object Deviation

Problem:

Confirmed True Cause

What other damage could this create?

Previous Question Next Question

Notes Action Who When

260

OLR Demos Examples Process Expert

Fig. 19

Replacement Sheet

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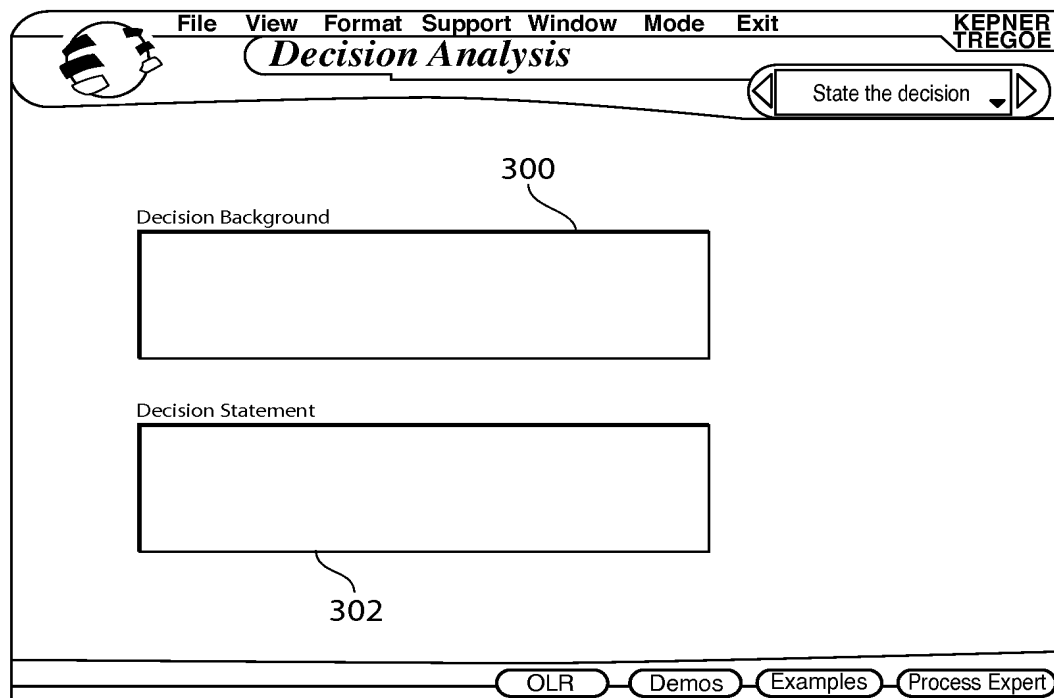


Fig. 20

Replacement Sheet

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The screenshot shows the 'Decision Analysis' software window. The title bar includes 'File', 'View', 'Format', 'Support', 'Window', 'Mode', and 'Exit'. The 'Mode' dropdown menu is set to 'Develop objectives'. The main window contains a 'Decision Statement' text box (labeled 302) and a table (labeled 304) with two columns: 'Objective' and 'Notes'. Below the table is an 'Insert Objective' button (labeled 308). The bottom of the window features a navigation bar with buttons for 'OLR', 'Demos', 'Examples', and 'Process Expert'. The 'KEPNER TREGOE' logo is in the top right corner.

Objective	Notes

Fig. 21

The screenshot shows the 'Decision Analysis' software window with the 'Mode' dropdown menu set to 'Classify objectives into MUSTs and WANTS'. The main window contains a 'Decision Statement' text box (labeled 302) and a table (labeled 304) with three columns: 'Objective', 'Notes', and 'Classification' (labeled 312). The 'Classification' column contains a list of 'WANT' and 'MUST' items. Below the table is an 'Insert Objective' button (labeled 308). The bottom of the window features a navigation bar with buttons for 'OLR', 'Demos', 'Examples', and 'Process Expert'. The 'KEPNER TREGOE' logo is in the top right corner.

Objective	Notes	Classification
		WANT
		MUST
		WANT
		MUST
		MUST
		WANT
		MUST

Fig. 22

Replacement Sheet

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The screenshot shows the 'Decision Analysis' software interface. At the top is a menu bar with 'File', 'View', 'Format', 'Support', 'Window', 'Mode', and 'Exit'. The 'KPNR TREGOE' logo is in the top right corner. Below the menu bar is a title bar with 'Decision Analysis' and a button labeled 'Weigh the WANTS'. The main window contains a 'Decision Statement' text box. Below it is a table with three columns: 'WANT Objectives', 'Weight', and 'Notes'. The table has three rows. The first row has a weight of 5, the second row has a weight of 8, and the third row has a weight of 0. A bracket labeled 304 groups the first two rows. A bracket labeled 306 groups the entire table. A bracket labeled 316 points to the 'WANT Objectives' column. A bracket labeled 314 points to the 'Weight' column. A bracket labeled 320 points to the 'Notes' column. A bracket labeled 318 points to the first row of the table. Below the table is a button labeled 'Insert WANT Objective'. At the bottom of the window are four buttons: 'OLR', 'Demos', 'Examples', and 'Process Expert'.

WANT Objectives	Weight	Notes
	5	
	8	
	0	

Fig. 23

The screenshot shows the 'Decision Analysis' software interface. At the top is a menu bar with 'File', 'View', 'Format', 'Support', 'Window', 'Mode', and 'Exit'. The 'KPNR TREGOE' logo is in the top right corner. Below the menu bar is a title bar with 'Decision Analysis' and a button labeled 'Generate alternatives'. The main window contains a 'Decision Statement' text box. Below it is a text box labeled 'Alternative' with a bracket labeled 326. To the right of the 'Alternative' text box is a table with two columns: 'Objective' and 'Notes'. The table has two rows. A bracket labeled 322 points to the 'Objective' column. A bracket labeled 330 points to the 'Notes' column. Below the table is a button labeled 'Insert MUST Objective'. Below the 'Alternative' text box is a button labeled 'Insert Alternative' with a bracket labeled 328. Below the 'Insert MUST Objective' button is a table with three columns: 'Objective', 'Weight', and 'Notes'. The table has one row. A bracket labeled 324 points to the 'Objective' column. A bracket labeled 332 points to the 'Weight' column. Below the table is a button labeled 'Insert WANT Objective'. At the bottom of the window are four buttons: 'OLR', 'Demos', 'Examples', and 'Process Expert'.

Objective	Notes

Objective	Weight	Notes
	5	

Fig. 24

Replacement Sheet

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The screenshot shows the 'Decision Analysis' software interface. At the top is a menu bar with 'File', 'View', 'Format', 'Support', 'Window', 'Mode', and 'Exit'. The 'KERNER TREGOE' logo is in the top right corner. Below the menu bar is a title bar with the text 'Decision Analysis'. To the right of the title bar is a button labeled 'Screen alternatives through the MUSTs'. Below the title bar is a 'Decision Statement' text box. Below the 'Decision Statement' is a table with the following structure:

		Alternatives						
		338						
352 {	340 MUST Objectives	342	Go	No Go	Go	No Go	Go	No Go
			Go	No Go	Go	No Go	Go	No Go
			Go	No Go	Go	No Go	Go	No Go
			Go	No Go	Go	No Go	Go	No Go

At the bottom of the interface is a navigation bar with buttons labeled 'OLR', 'Demos', 'Examples', and 'Process Expert'. The number '336' is located below the navigation bar.

Fig. 25

Replacement Sheet

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File View Format Support Window Mode Exit **KEPNER TREGOE**

Decision Analysis

Compare alternatives against the WANTS

Decision Statement

Alternatives

WANT Objectives

WANT Objectives	318	340	344	2	346	0	6
5	5	2	6	0	6	6	6
8	8	6	6	0	6	6	6
3	3	6	6	0	6	4	4
TOTAL	76	0	90				

Tentative Choice ☐ 76 Tentative Choice ☐ 0 Tentative Choice ☒ 90

350 348

OLR Demos Examples Process Expert

Fig. 26

File View Format Support Window Mode Exit **KEPNER TREGOE**

Decision Analysis

Identify adverse consequences

Decision Statement

Alternative

Score

326 76 348

Previous Select Next 352

If	Probability	Then	Seriosness	Notes
353	MEDIUM		MEDIUM	
354	LOW MEDIUM HIGH	358	360	362

356 358 360 362

Insert Consequence 364

OLR Demos Examples Process Expert

Fig. 27

Replacement Sheet

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File View Format Support Window Mode Exit

Decision Analysis

Make the best balanced Choice

Decision Statement 324

Decision Alternative 370

Score 90

Previous

Select

Next

Want Objectives 326

Weight 5

Notes 366

Insert Want Objectives

If 353

Probability MEDIUM

Then

Seriousness MEDIUM

Notes 368

LOW

MEDIUM

HIGH

Insert Consequence

OLR Demos Examples Process Expert

Fig. 28

File View Format Support Window Mode Exit

Decision Analysis

Implement decision

Decision Statement

Final Decision 372

Notes 374

Action 376

Who 378

When 380

OLR Demos Examples Process Expert

Fig. 29

Replacement Sheet

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The screenshot shows the 'Potential Problem Analysis' software interface. At the top is a menu bar with 'File', 'View', 'Format', 'Support', 'Window', 'Mode', and 'Exit'. The 'Mode' menu is open, showing 'Develop a Plan' as the selected option. Below the menu bar is a logo on the left and the text 'KEPNER TREGOE' on the right. The main area contains an 'Action Statement' text box (400) and a table (402) for the 'Action Plan'. The table has four columns: 'Action' (404), 'Notes' (406), 'Who' (408), and 'When' (410). A vertical scrollbar is on the right of the table. Below the table is an 'Insert Action' button (412). At the bottom is a navigation bar with buttons for 'OLR', 'Demos', 'Examples', and 'Process Expert'.

Fig. 30

The screenshot shows the 'Potential Problem Analysis' software interface in a different mode. The menu bar is the same, but the 'Mode' menu is open, showing 'List Potential Problems' as the selected option. Below the menu bar is a logo on the left and the text 'KEPNER TREGOE' on the right. The main area contains an 'Action Statement' text box (403) and a table (414) for the 'Action Plan'. The table has four columns: 'Action', 'Notes', 'Who', and 'When'. To the left of the table is a vertical stack of buttons: 'Prev', 'Select', and 'Next'. Below the table is a 'Potential Problems' text box (416). At the bottom right is an 'Insert Problem' button. At the bottom is a navigation bar with buttons for 'OLR', 'Demos', 'Examples', and 'Process Expert'.

Fig. 31

Replacement Sheet

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File View Format Support Window Mode Exit

Potential Problem Analysis KEPNER TREGOE

Assess Threats

Action Statement

403 404 406 Action Plan Who 408 410

Prev Select Next

422 416 418 420

Priority Potential Problem Probability Seriousness

High, Medium, Low ↓ High, Medium, Low ↓ High, Medium, Low ↓ High, Medium, Low ↓

High, Medium, Low ↓ High, Medium, Low ↓ High, Medium, Low ↓ High, Medium, Low ↓

High, Medium, Low ↓ High, Medium, Low ↓ High, Medium, Low ↓ High, Medium, Low ↓

424 Insert Problem

OLR Demos Examples Process Expert

Fig. 32

File View Format Support Window Mode Exit

Potential Problem Analysis KEPNER TREGOE

Consider Likely Causes

Action Statement

403 404 406 Action Plan Who 408 410

Prev Select Next

422 430

Priority Potential Problem Likely Cause Probability

High, Medium, Low ↓ High, Medium, Low ↓ High, Medium, Low ↓ High, Medium, Low ↓

High, Medium, Low ↓ High, Medium, Low ↓ High, Medium, Low ↓ High, Medium, Low ↓

High, Medium, Low ↓ High, Medium, Low ↓ High, Medium, Low ↓ High, Medium, Low ↓

426 428 436 Insert Likely Cause

OLR Demos Examples Process Expert

Fig. 33

Replacement Sheet

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The screenshot shows the 'Potential Problem Analysis' software interface. At the top is a menu bar with 'File', 'View', 'Format', 'Support', 'Window', 'Mode', and 'Exit'. The title bar reads 'Potential Problem Analysis' and 'KEPNER TREGOE'. A button labeled 'Taking Preventative Action' is in the top right. Below the menu bar is an 'Action Statement' text area. Underneath is a table with columns: 'Action', 'Notes', 'Action Plan', 'Who', and 'When'. To the left of this table are buttons 'Prev', 'Select', and 'Next'. To the right is a vertical scrollbar. Below this table is another table titled 'Preventative Actions' with columns: 'Priority', 'Potential Problem', 'Likely Cause', and 'Preventative Action'. Below this second table are two buttons: 'Insert Likely Cause' and 'Insert Preventative Action'. At the bottom is a navigation bar with buttons 'OLR', 'Demos', 'Examples', and 'Process Expert'. A callout '438' points to the 'Preventative Action' column of the second table.

Action Statement					
	Action	Notes	Action Plan	Who	When
Prev					
Select					
Next					

Preventative Actions			
Priority	Potential Problem	Likely Cause	Preventative Action

Insert Likely Cause Insert Preventative Action

OLR Demos Examples Process Expert

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Fig. 34

The screenshot shows the 'Potential Problem Analysis' software interface. At the top is a menu bar with 'File', 'View', 'Format', 'Support', 'Window', 'Mode', and 'Exit'. The title bar reads 'Potential Problem Analysis' and 'KEPNER TREGOE'. A button labeled 'Taking Contingent Action' is in the top right. Below the menu bar is an 'Action Statement' text area. Underneath is a table with columns: 'Action', 'Notes', 'Action Plan', 'Who', and 'When'. To the left of this table are buttons 'Prev', 'Select', and 'Next'. To the right is a vertical scrollbar. Below this table is another table titled 'Contingent Actions' with columns: 'Priority', 'Potential Problem', 'Contingent Action', and 'Trigger'. Below this second table are two buttons: 'Insert Contingent Action' and 'Insert Trigger'. At the bottom is a navigation bar with buttons 'OLR', 'Demos', 'Examples', and 'Process Expert'. Callouts '439', '442', '444', and '440' point to the 'Potential Problem', 'Insert Contingent Action', 'Insert Trigger', and 'Demos' buttons respectively.

Action Statement					
	Action	Notes	Action Plan	Who	When
Prev					
Select					
Next					

Contingent Actions			
Priority	Potential Problem	Contingent Action	Trigger

Insert Contingent Action Insert Trigger

OLR Demos Examples Process Expert

439 442 444 440

Fig. 35

Replacement Sheet

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File View Format Support Window Mode Exit

Potential Problem Analysis KEPNER TREGOE

Modify Plan

Action Statement

Action	Notes	Who	When

446

Insert Action Update Action Track

OLR Demos Examples Process Expert

Fig. 36

Replacement Sheet

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The screenshot shows the KTAActionTracker application window. The title bar reads 'KTAActionTracker'. The menu bar includes 'File', 'View', 'Format', 'Support', 'Window', and 'Mode'. The user name 'KEPNER TREGOE' is displayed in the top right corner. Below the menu bar, there are two dropdown menus: 'Sort By' (set to 'Concern') and 'View By' (set to 'All'), with a 'Refresh' button to the right. On the left side, there is a list of 'Action Files' including 'My Actions', 'Red Sweet PA', 'Department SA', and 'Tamworth PA'. The main area contains two tables. The top table has columns: Priority, Concern, Seriousness, Urgency, Growth, and Process. The bottom table has columns: Action, Who, When, Notes, and Status. Numbered callouts point to various elements: 500 points to the 'Action Files' list; 502 points to the 'Sort By' dropdown; 503 points to the 'Refresh' button; 504 points to the 'Red Sweet PA' file; 506 points to a row in the top table; 508 points to the 'Seriousness' column; 510 points to the 'Urgency' column; 512 points to the right side of the top table; 514 points to the 'View By' dropdown; 516 points to the bottom table; 518 points to the 'Action' column; 520 points to the 'Who' column; 522 points to the 'Status' column; 524 points to the right side of the bottom table; 526 points to the 'Sort By' dropdown for the bottom table.

Priority	Concern	Seriousness	Urgency	Growth	Process
	Confirm true cause				
	PA on dropping revenues	508	510		

Action	Who	When	Notes	Status
Perform chemical analysis on cleaning fluid		4-26-98	Fluid product #144458.b	522
Check paint on new life vests		4-25-98		

Fig. 37

Replacement Sheet

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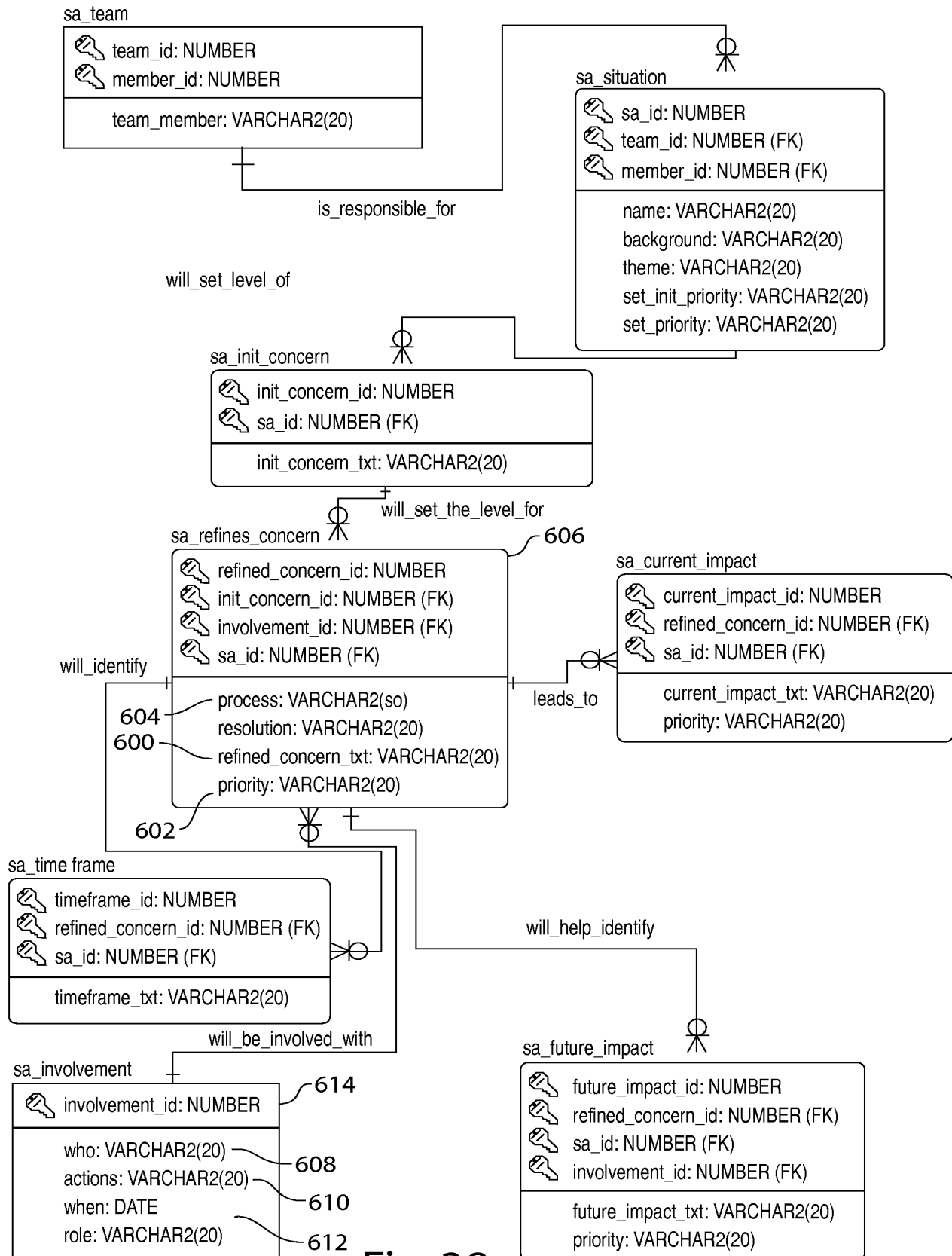


Fig. 38

Replacement Sheet

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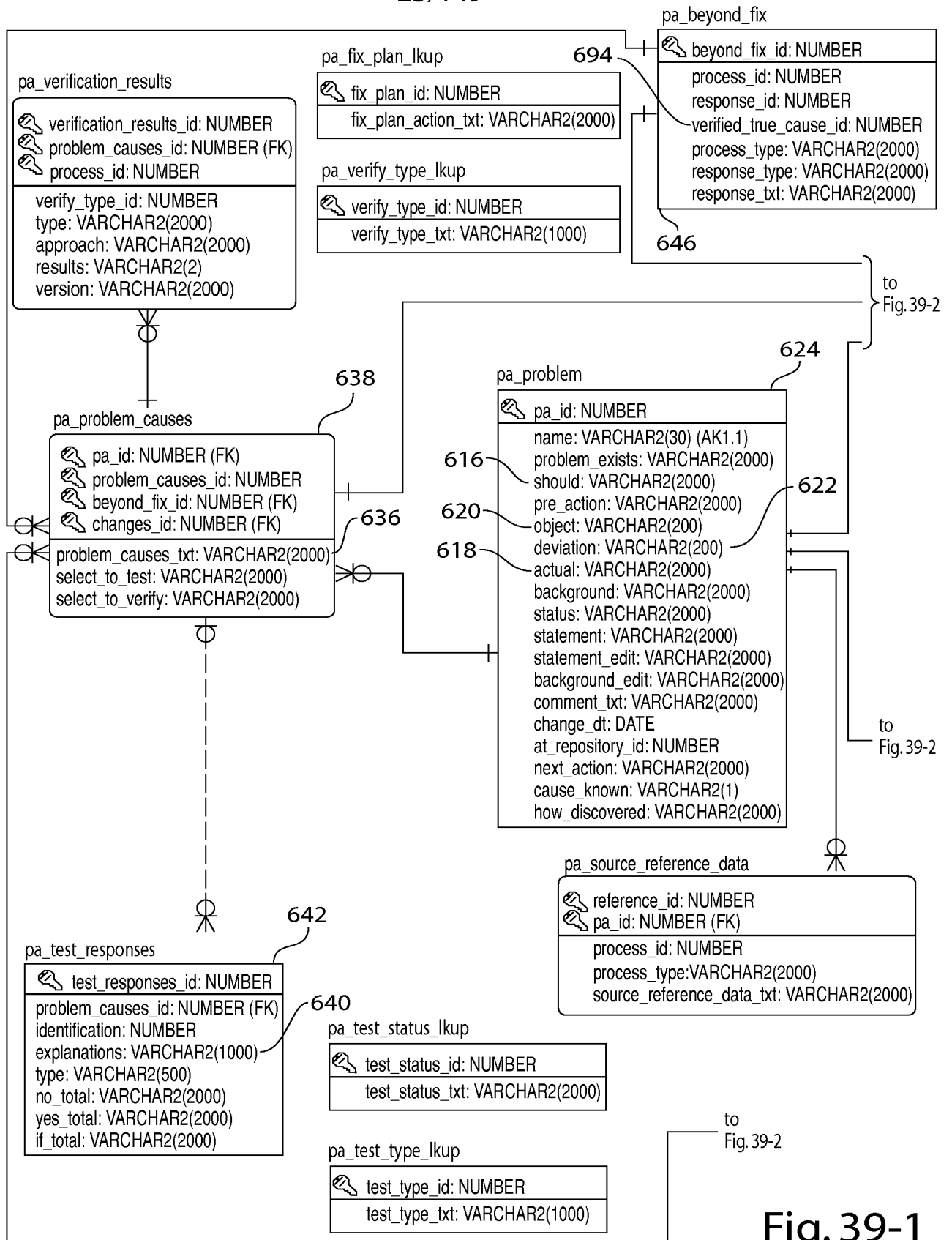


Fig. 39-1

Replacement Sheet

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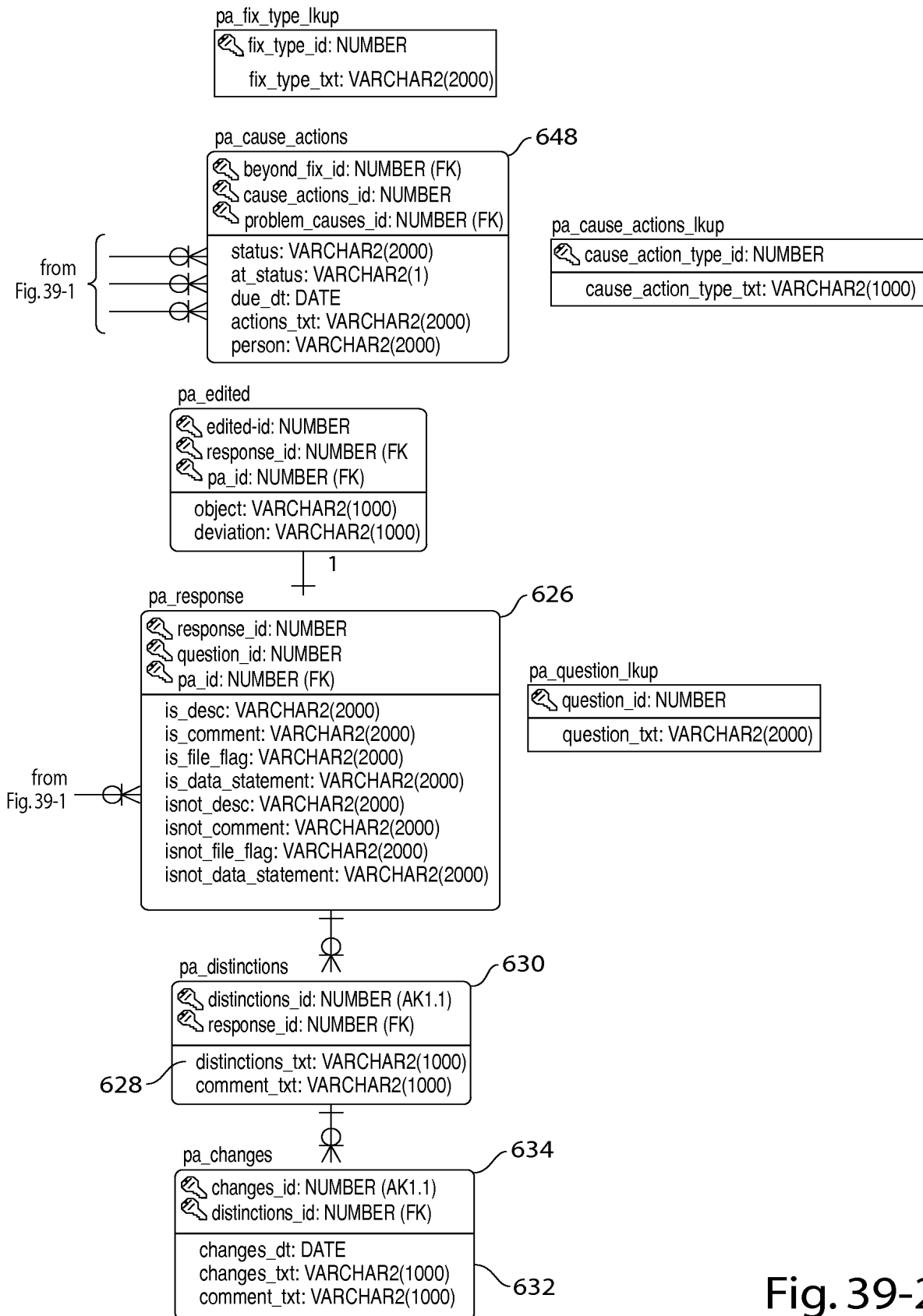


Fig. 39-2

Replacement Sheet

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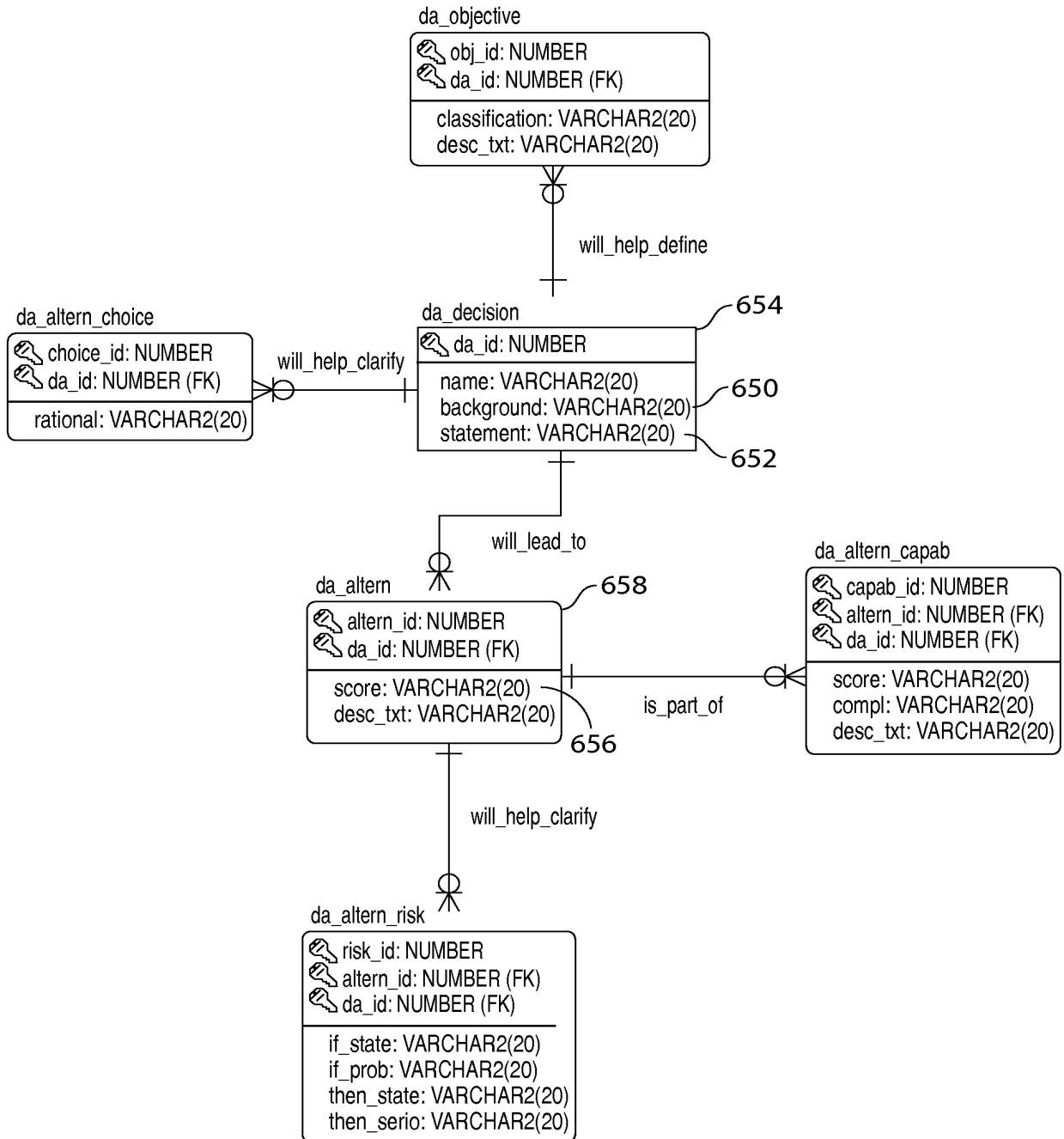


Fig. 40

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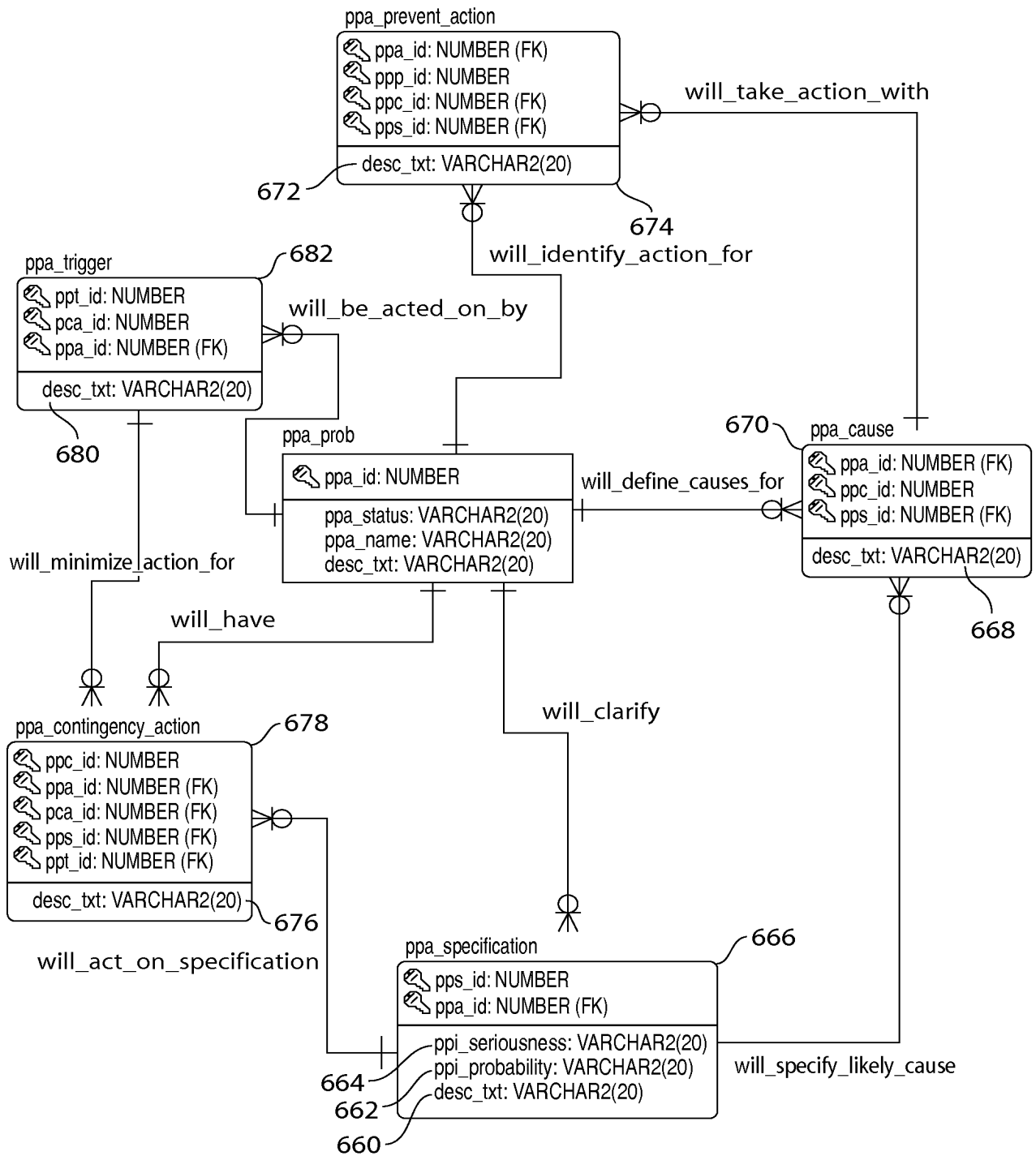


Fig. 41

Replacement Sheet

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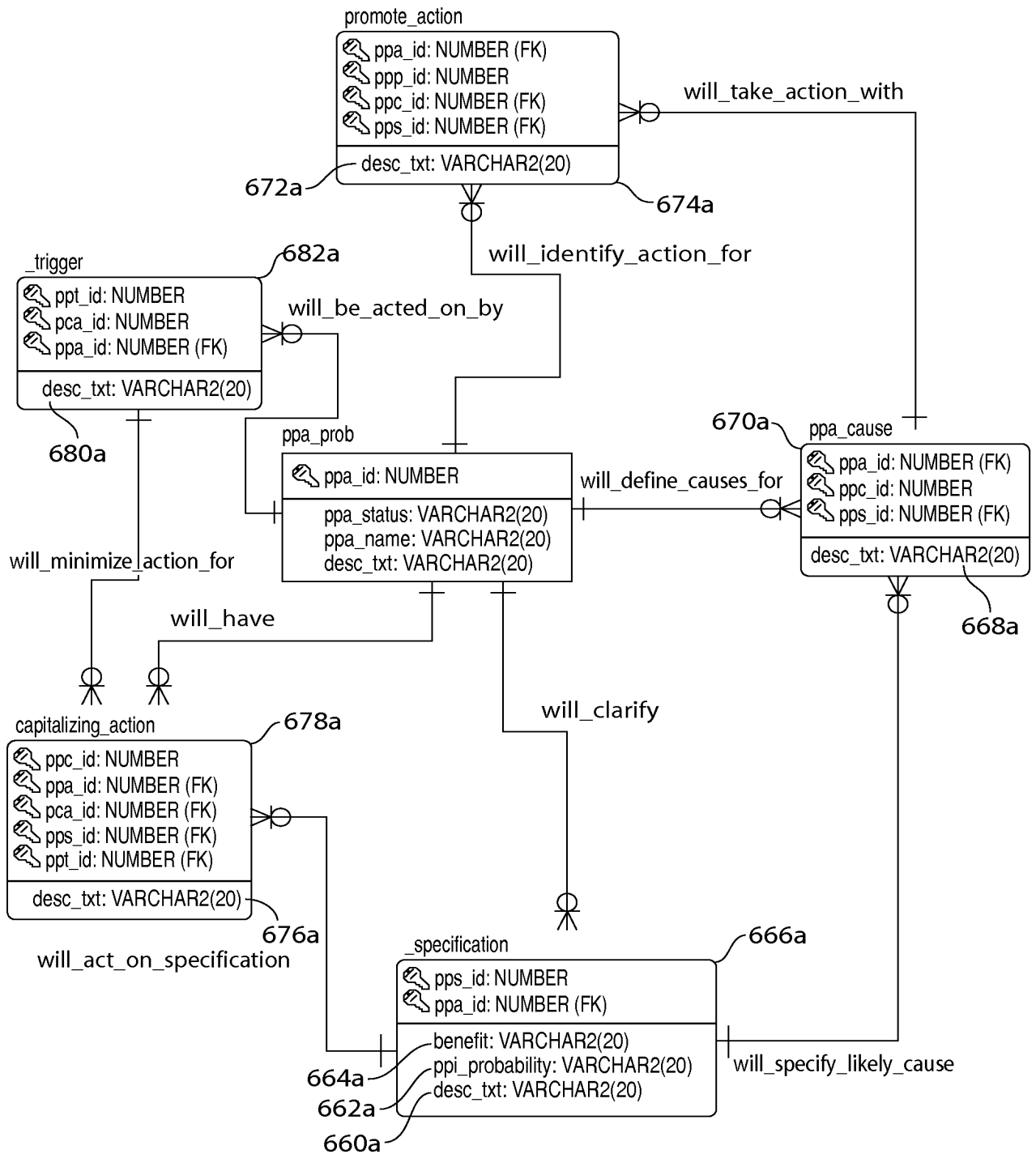


Fig.41A

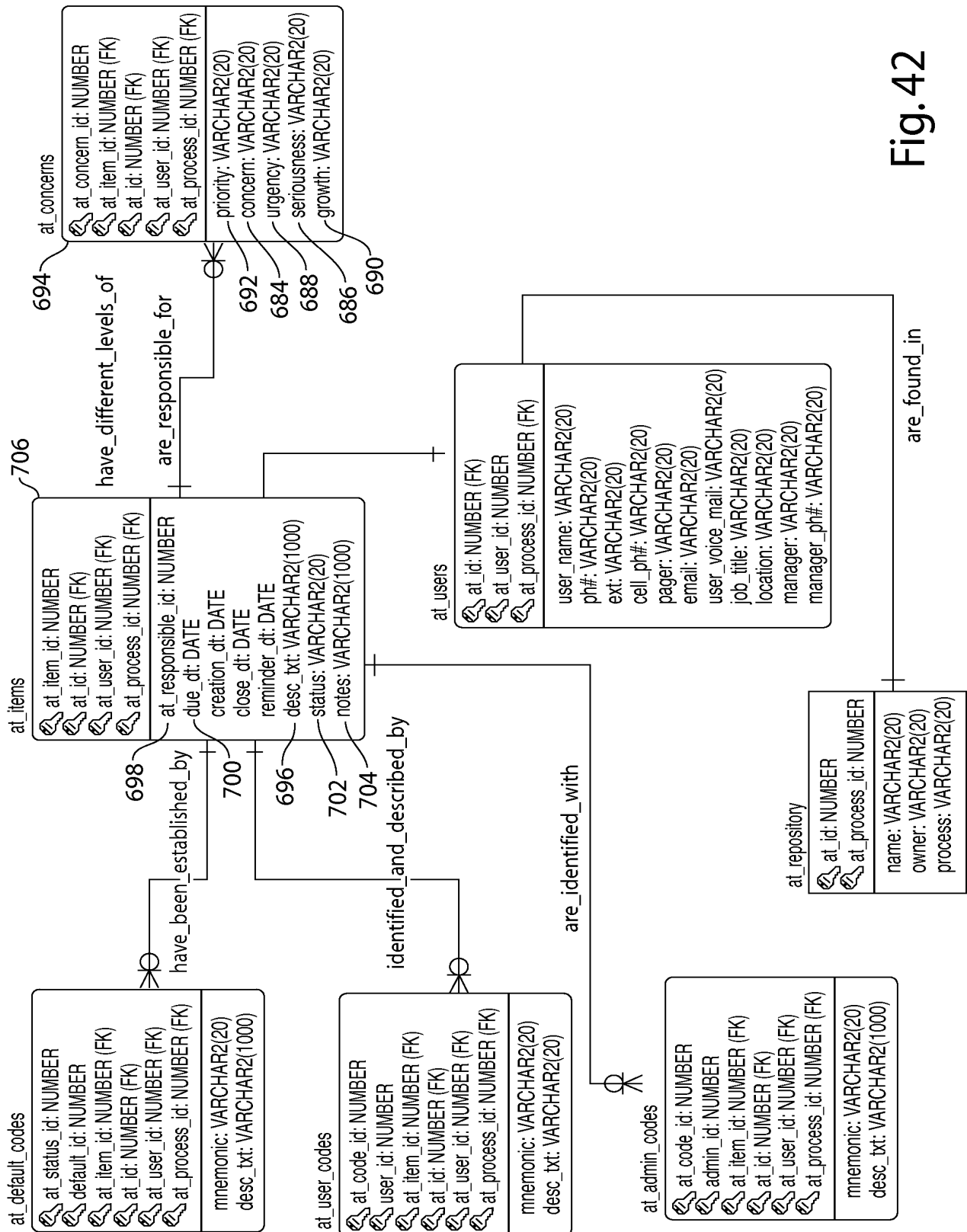


Fig. 42

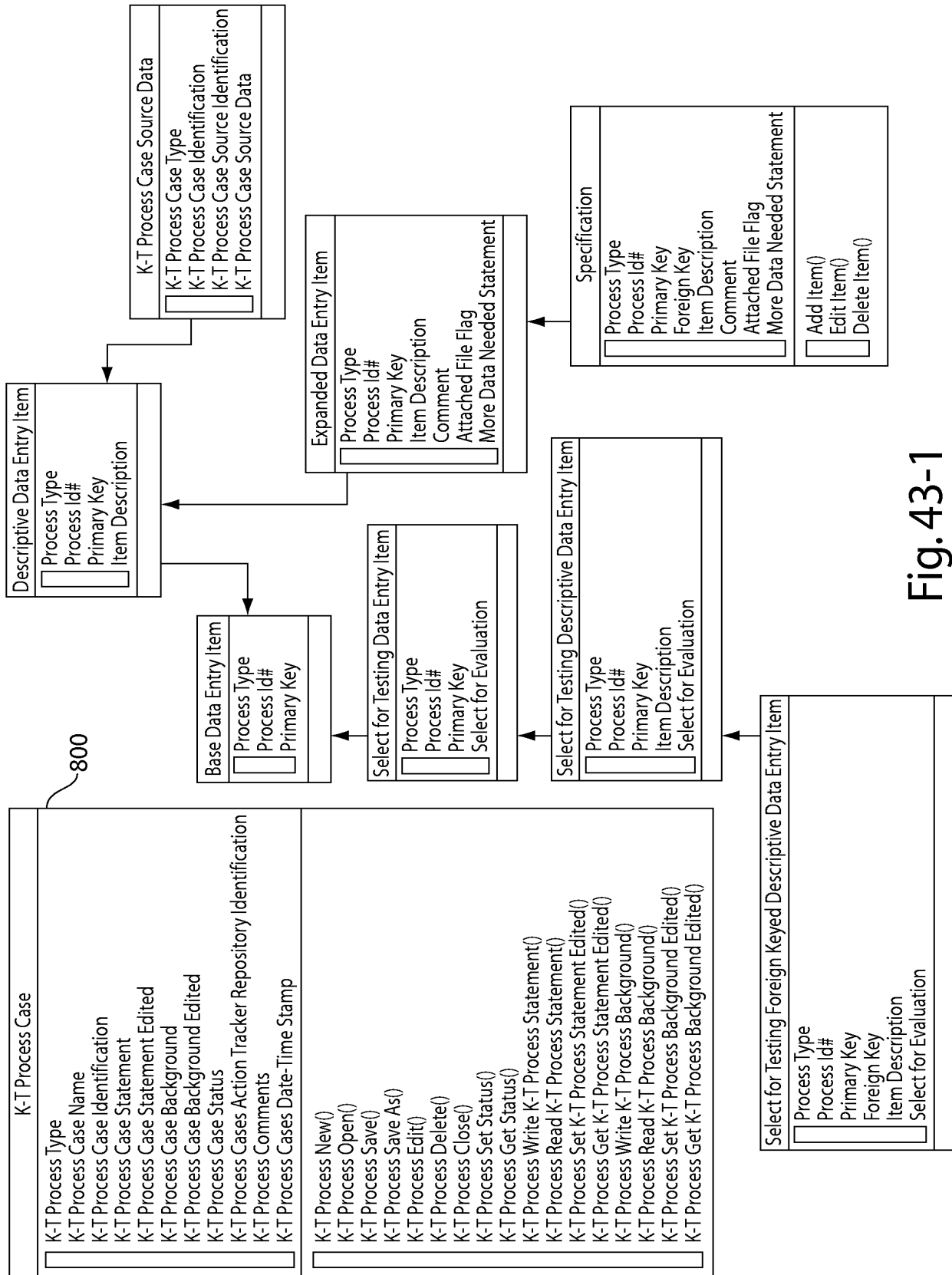


Fig. 43-1

This probably is redundant now

K-T Process In-Process Action Repository
<input type="text"/>
K-T Process Case Type
K-T Process Case Identification
K-T Process Case Action Item Text
K-T Process Case Action Item Responsible Person or Group
K-T Process Case Action Item Due Date
K-T Process Case Action Item Identification Number
K-T Process Case Action Item Status
K-T Process Case Action Item AT Export Status

Priority
<input type="text"/>
Item Priority
Item Priority Description
Item Foreign Key

K-T Process Context Sensitive Help
<input type="text"/>

K-T Process On-Line Reference
<input type="text"/>

K-T Process Actions
<input type="text"/>
Process Identification
Actions Object Identification
Actions Item Identification Number
Actions Item Text
Actions Item Responsible Person or Group
Actions Item Due/Done Date
<input type="text"/>
Add Action Item()
Edit Action Item()
Delete Action Item()

K-T Process In-Process Actions
<input type="text"/>
Process Identification
In-Process Actions Object Identification
In-Process Action Item Identification Number
In-Process Action Item Text
In-Process Action Item Responsible Person or Group
In-Process Action Item Due Date
In-Process Action Item Status
In-Process Action Item AT Export Status
<input type="text"/>
Add In-Process Action Item()
Edit In-Process Action Item()
Delete In-Process Action Item()
Set In-Process Action Item Status()
Set In-Process Action Item AT Export Status()

K-T Process Status Code
<input type="text"/>
K-T Process Type Identification
K-T Process Status Code Identification
K-T Process Status Code Mnemonic
K-T Process Status Code Description
K-T Process Status Code Manager Identification
K-T Process Status Code K-T Process Identification
<input type="text"/>
Add Status Code()
Edit Status Code()
Delete Status()

Fig. 43-2

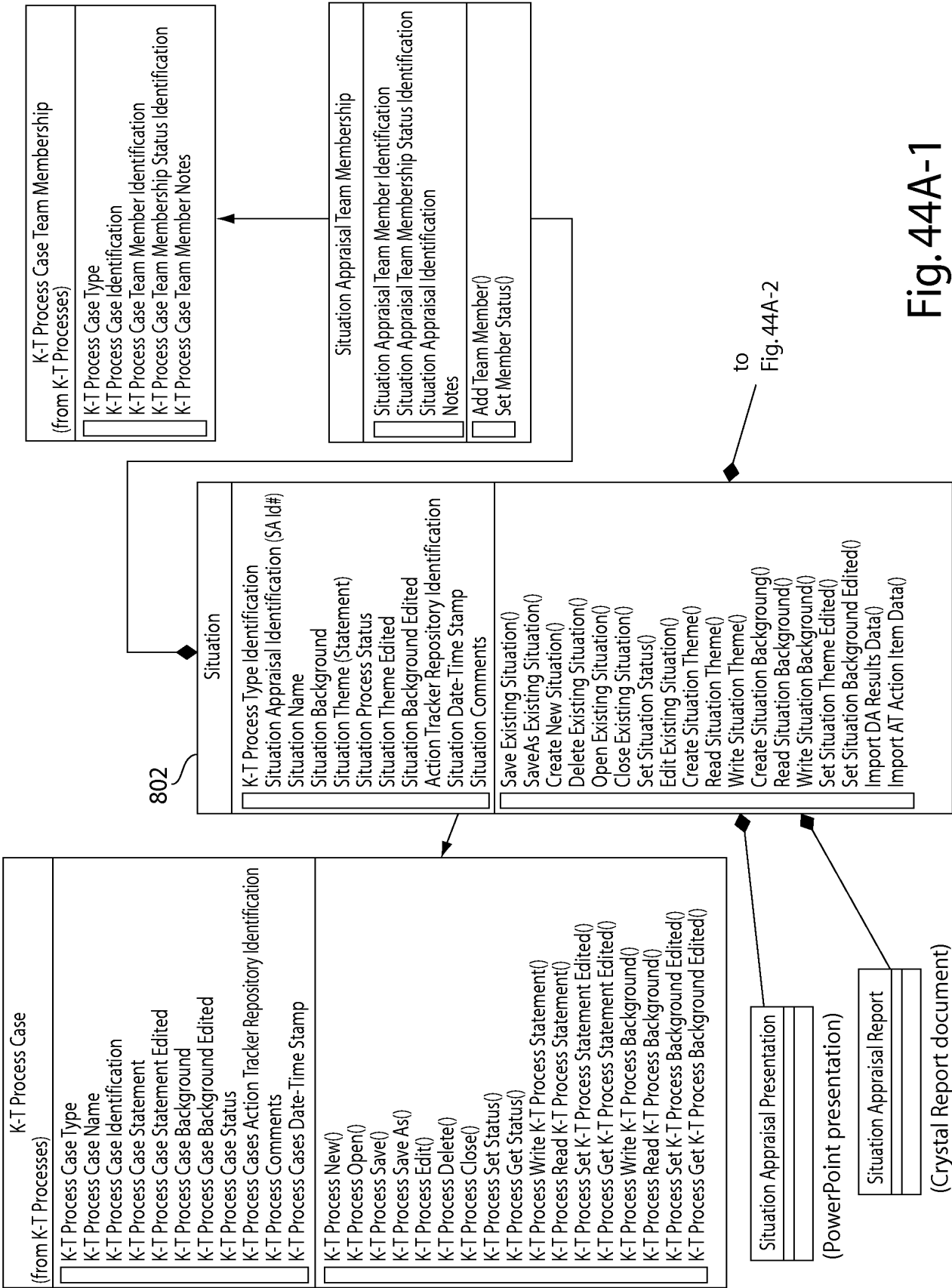


Fig. 44A-1

to Fig. 44A-2

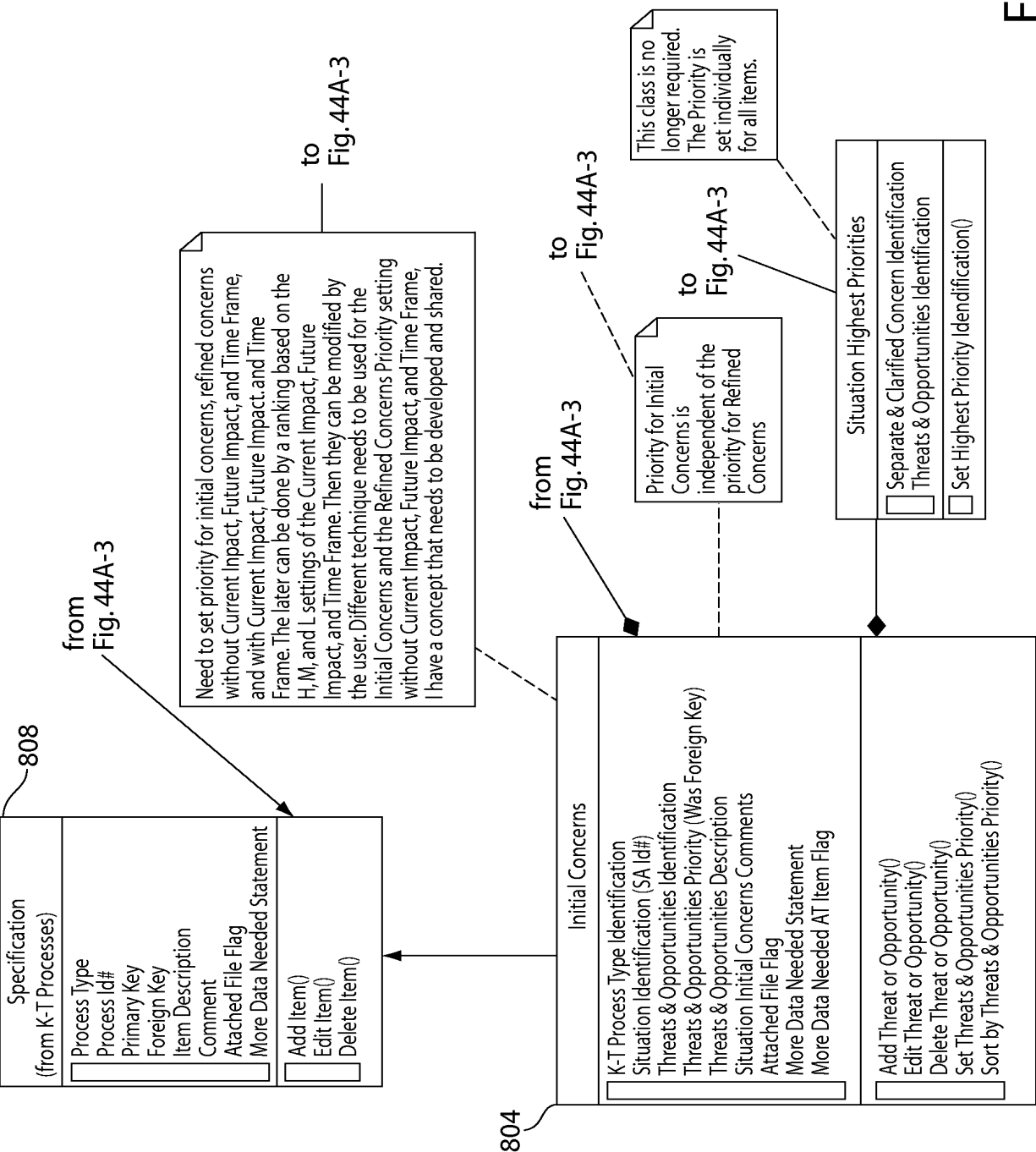


Fig. 44A-2

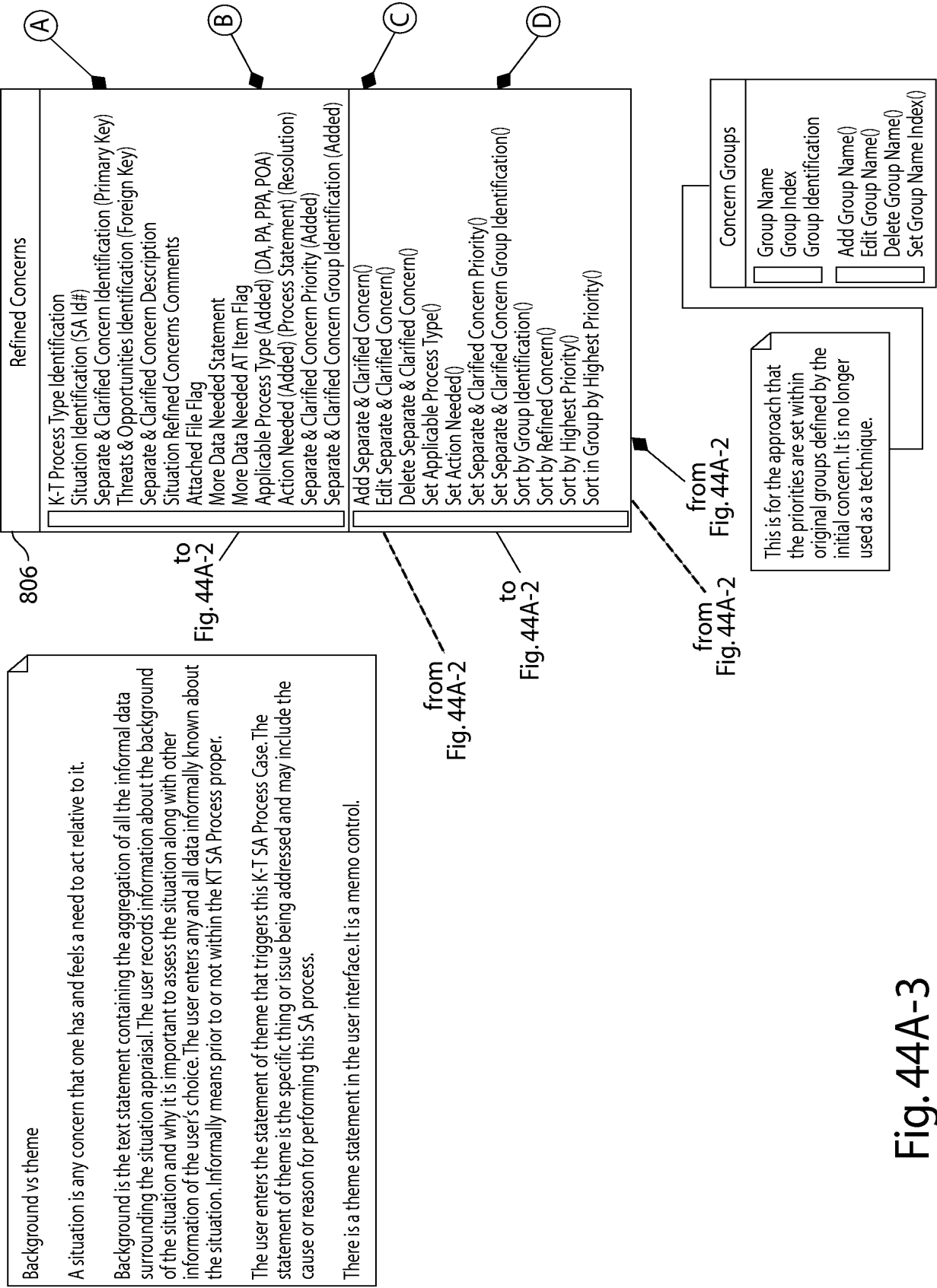


Fig. 44A-3

Replacement Sheet

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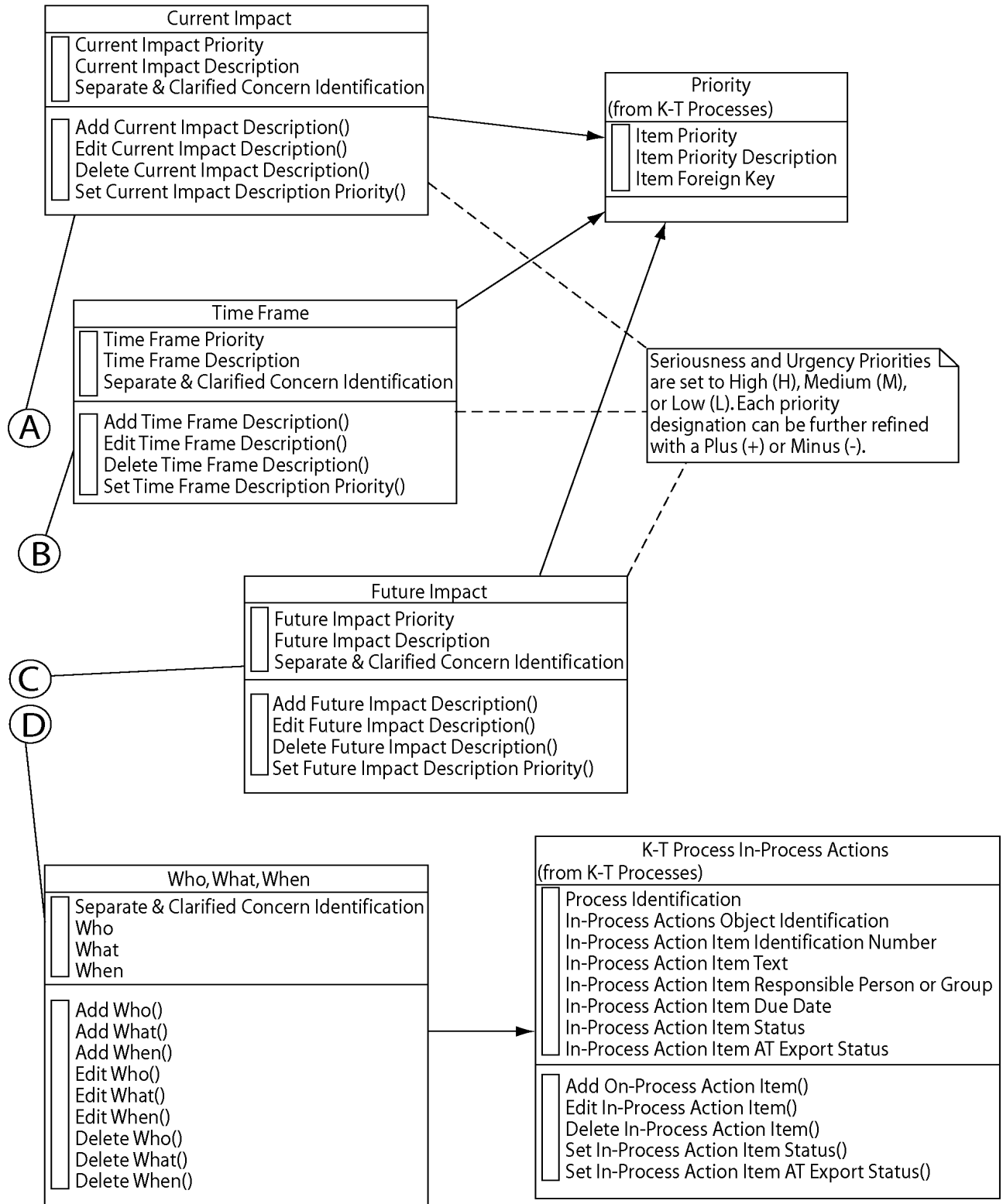
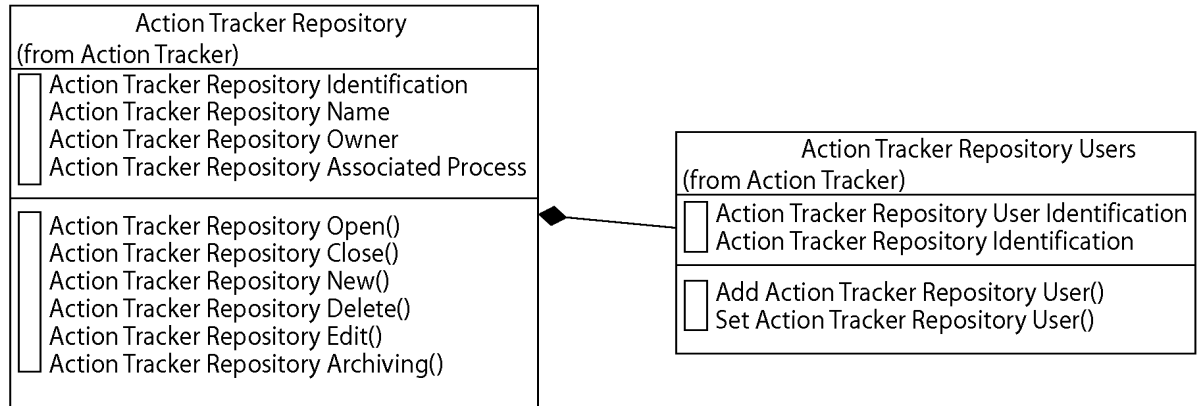


Fig. 44B-1

Replacement Sheet

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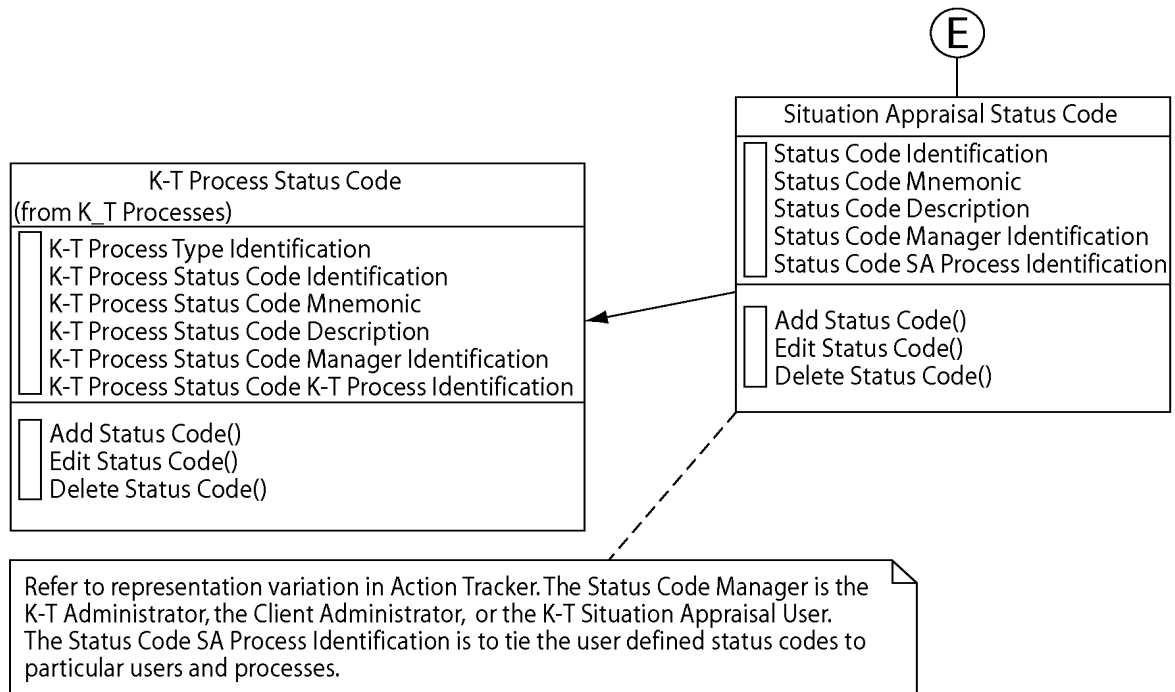


Action Tracker Repository and Action Tracker Repository Users are shown here for reference. The point is Action Tracker Repository may replace the Who, What, When class of situation Appraisal when Action Tracker is fully developed in design. Likewise Action Tracker Repository Users may replace the Situation Team class or some other parent class may do this for all K-T Processes.

Fig. 44B-2

Replacement Sheet

38/149



Establish priority:
 Select a concern that seems to be the highest priority.
 Select another and place it above or below the first concern in priority.
 Select a third and place it relative to the first two concerns. Use drag and drop graphically.
 Select additional concerns sequentially and place as above.
 Select those that represent the group classified as H for High Priority and designate as such.
 Select from the remainder those that represent the Group classified as M for Medium Priority and designate as such.
 The remainder are classified as L for Low Priority and are designated as such.

Karl,

As a follow up to our discussion I want to confirm that we do need some type of ordering control in the SA grid on the initial "list concerns" screens. We may also want to allow this on the "separate and clarify" grid; however, in this case, the user could still only order the parent cells (with the children following the parents). they could not order children cells individually.

I can see where this functionality could be useful any time we have a single-column grid, such as in DA (list Objectives and List Alternatives) and PPA/POA (list Potential Problems/Opportunities).

Nikki

Fig. 44C

Replacement Sheet

39/149

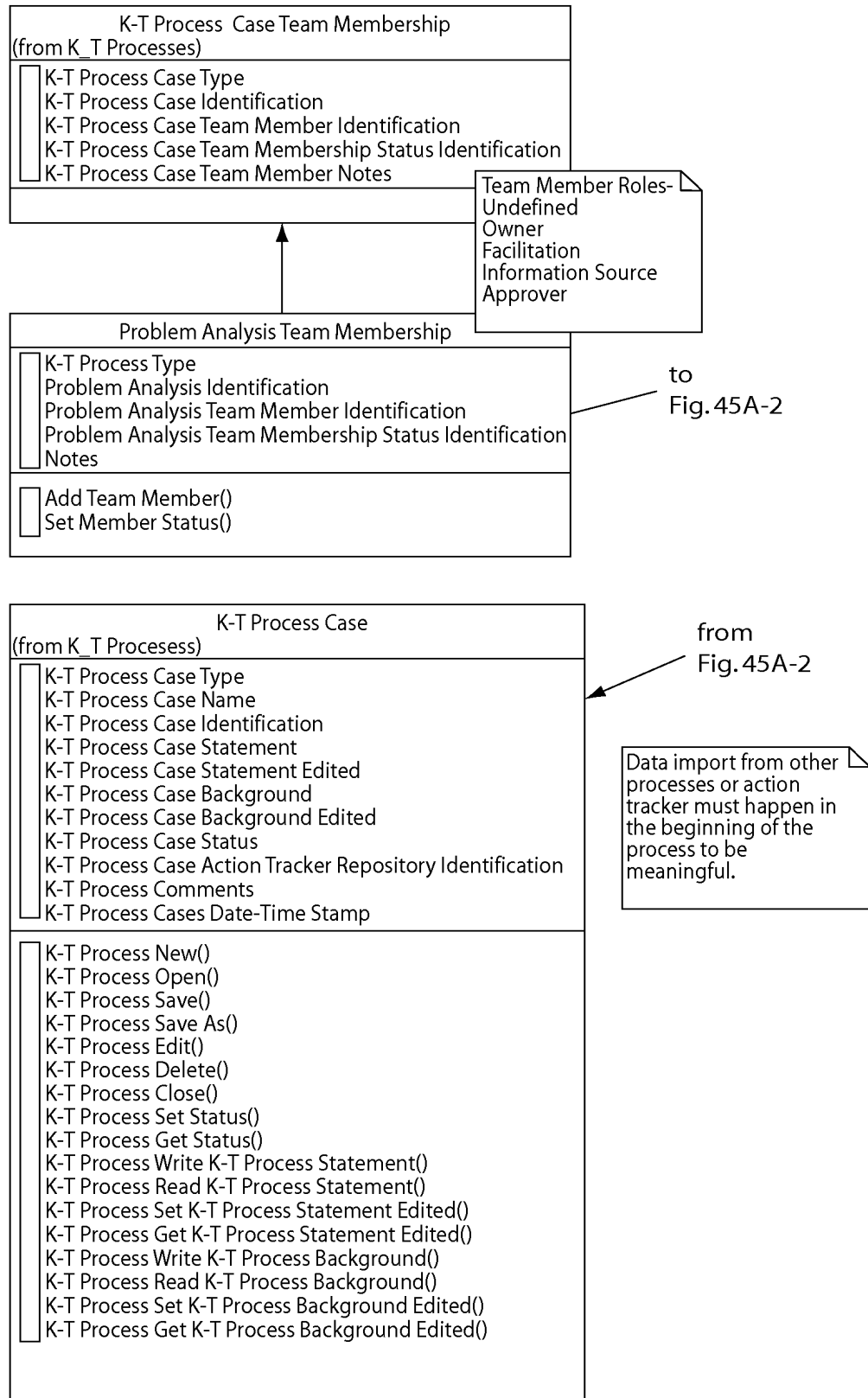


Fig. 45A-1

Replacement Sheet

40/149

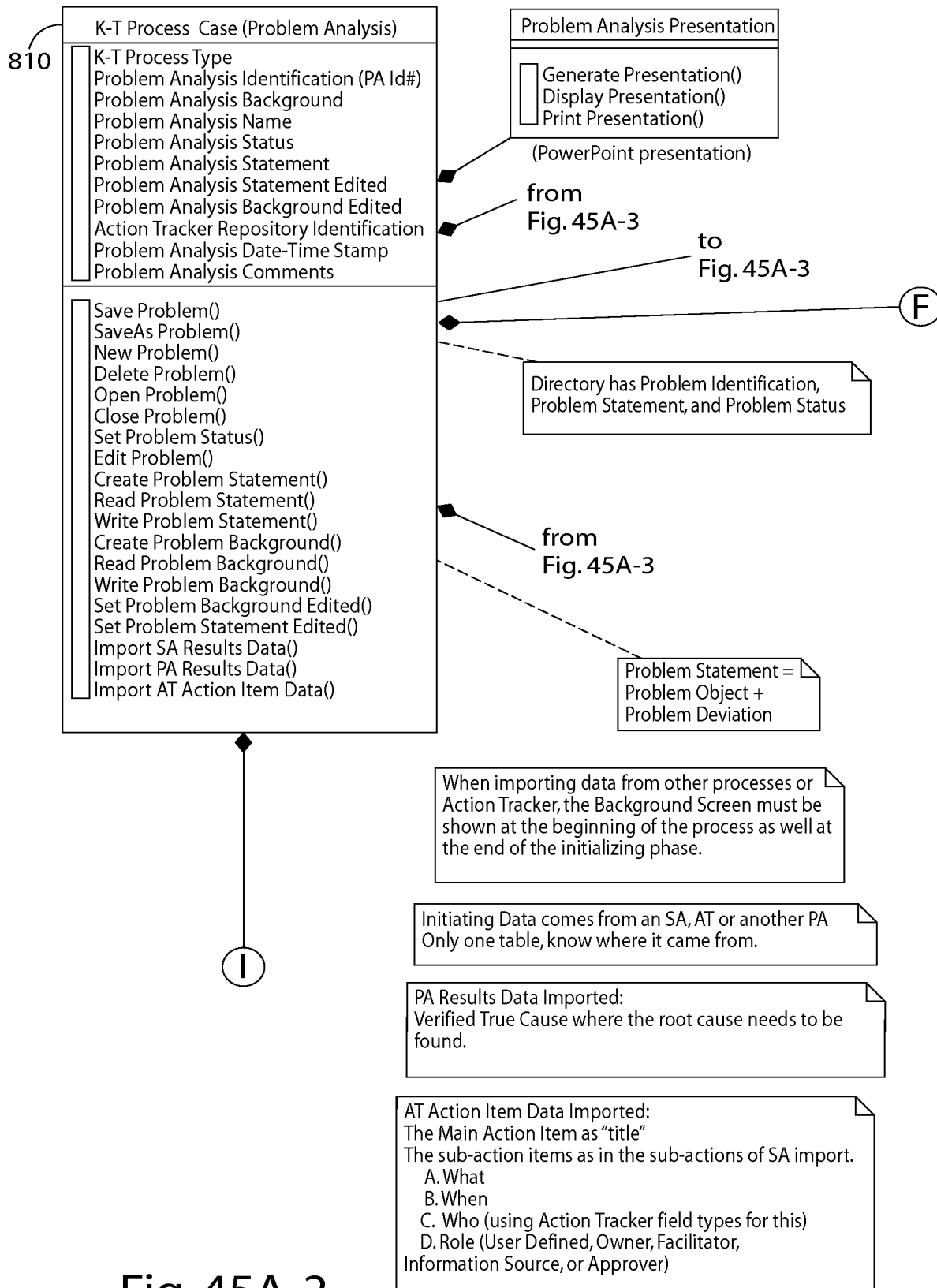


Fig. 45A-2

Replacement Sheet

41/149

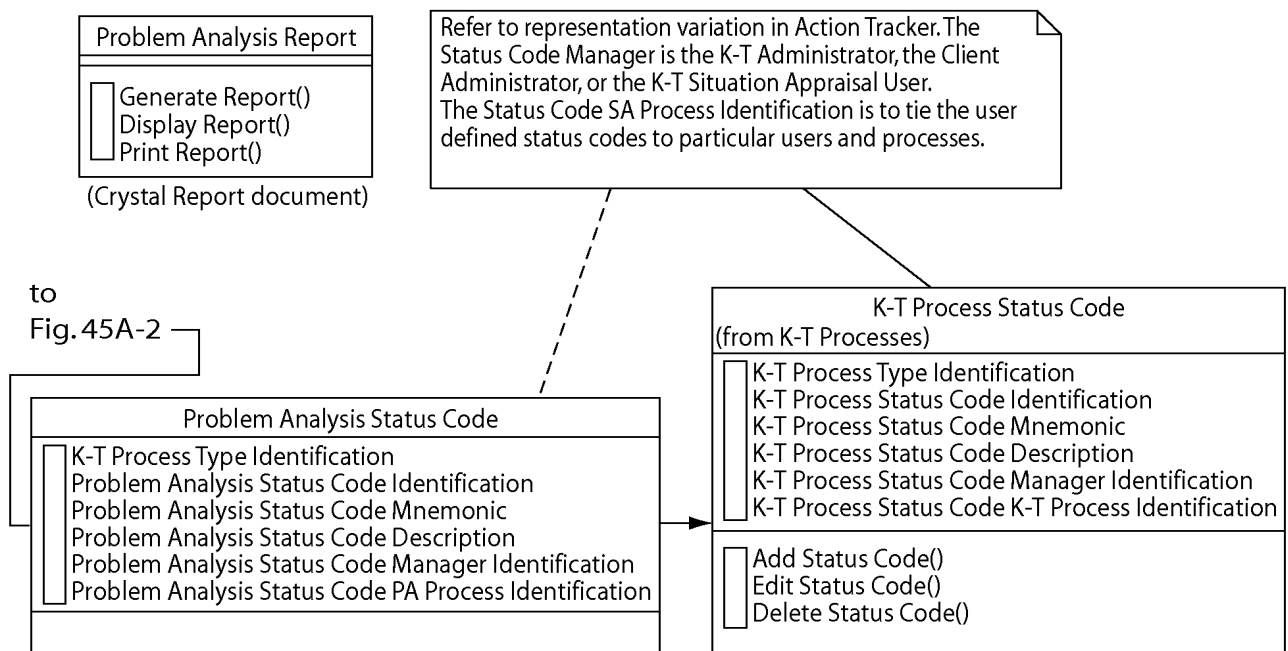
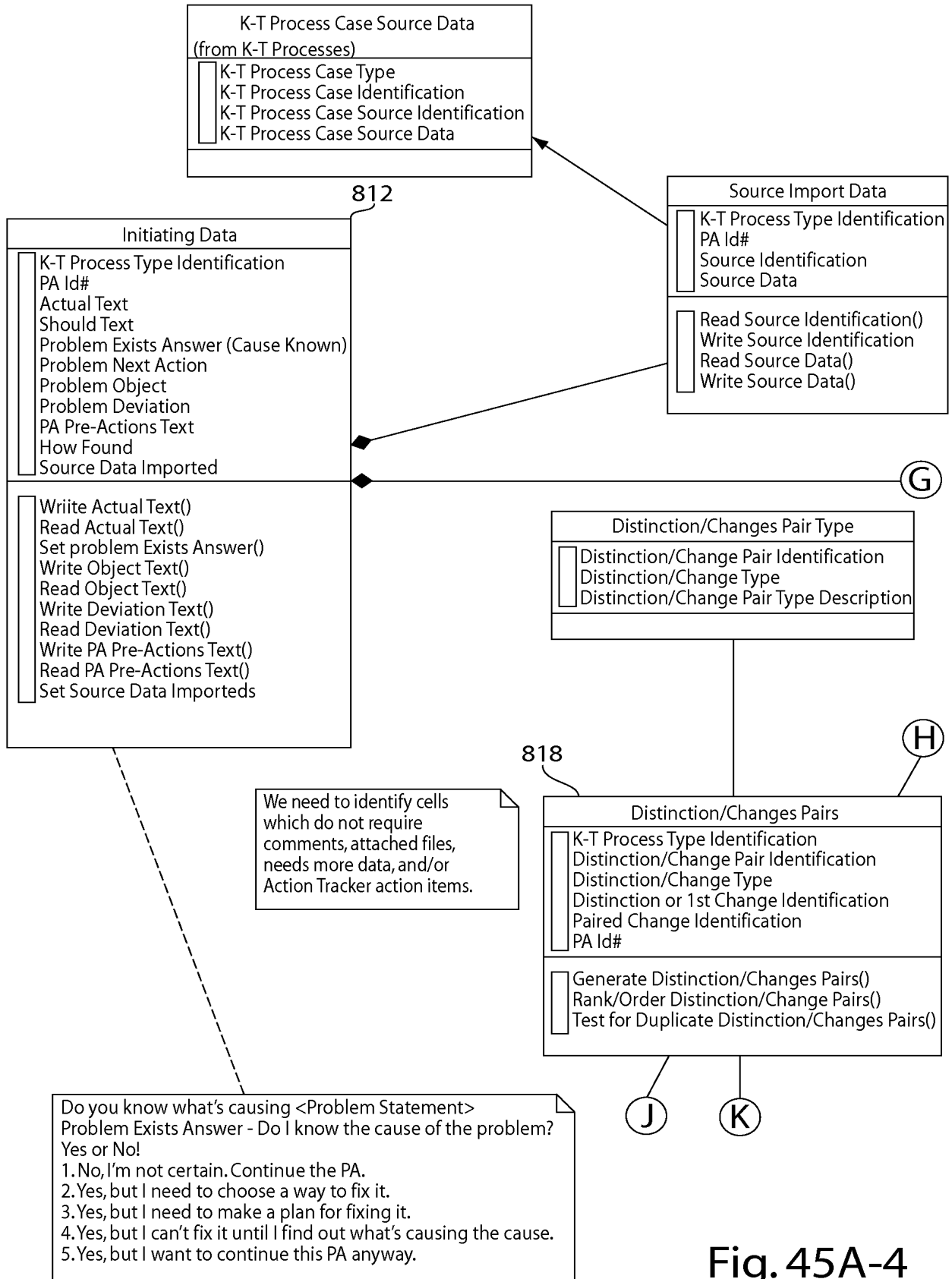


Fig. 45A-3

Replacement Sheet

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Replacement Sheet

43/149

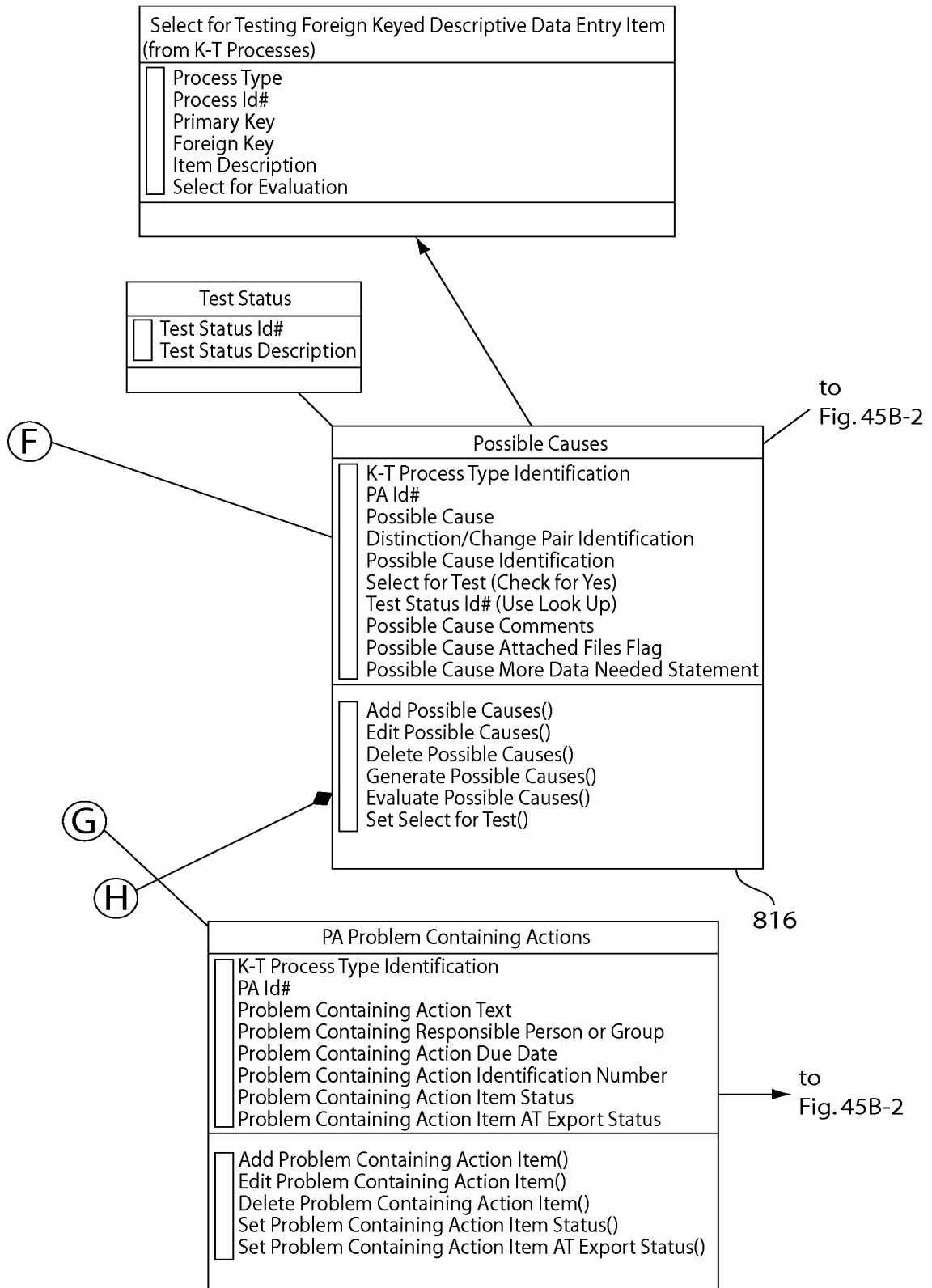


Fig. 45B-1

Replacement Sheet

44/149

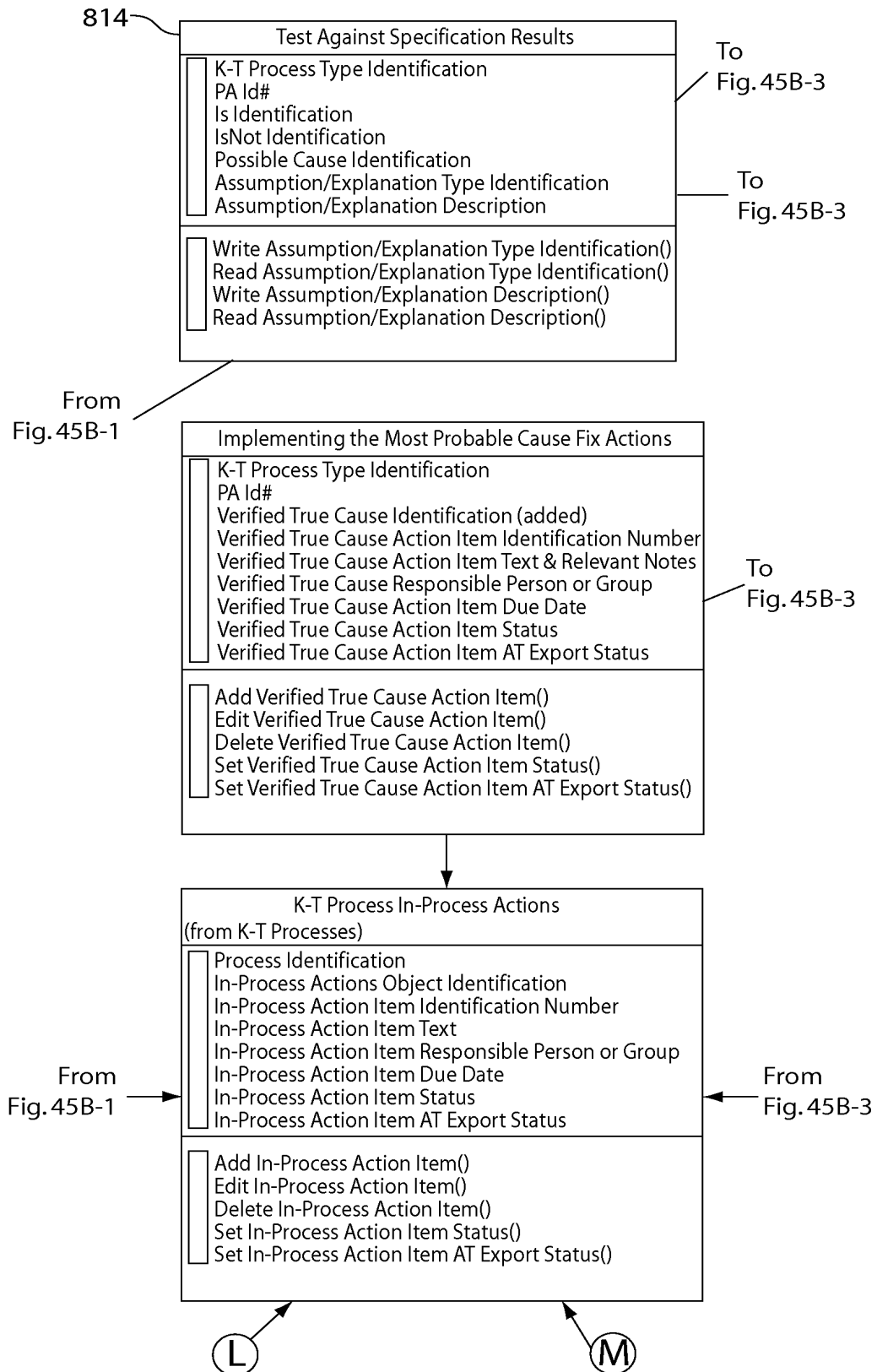


Fig. 45B-2

Replacement Sheet

45/149

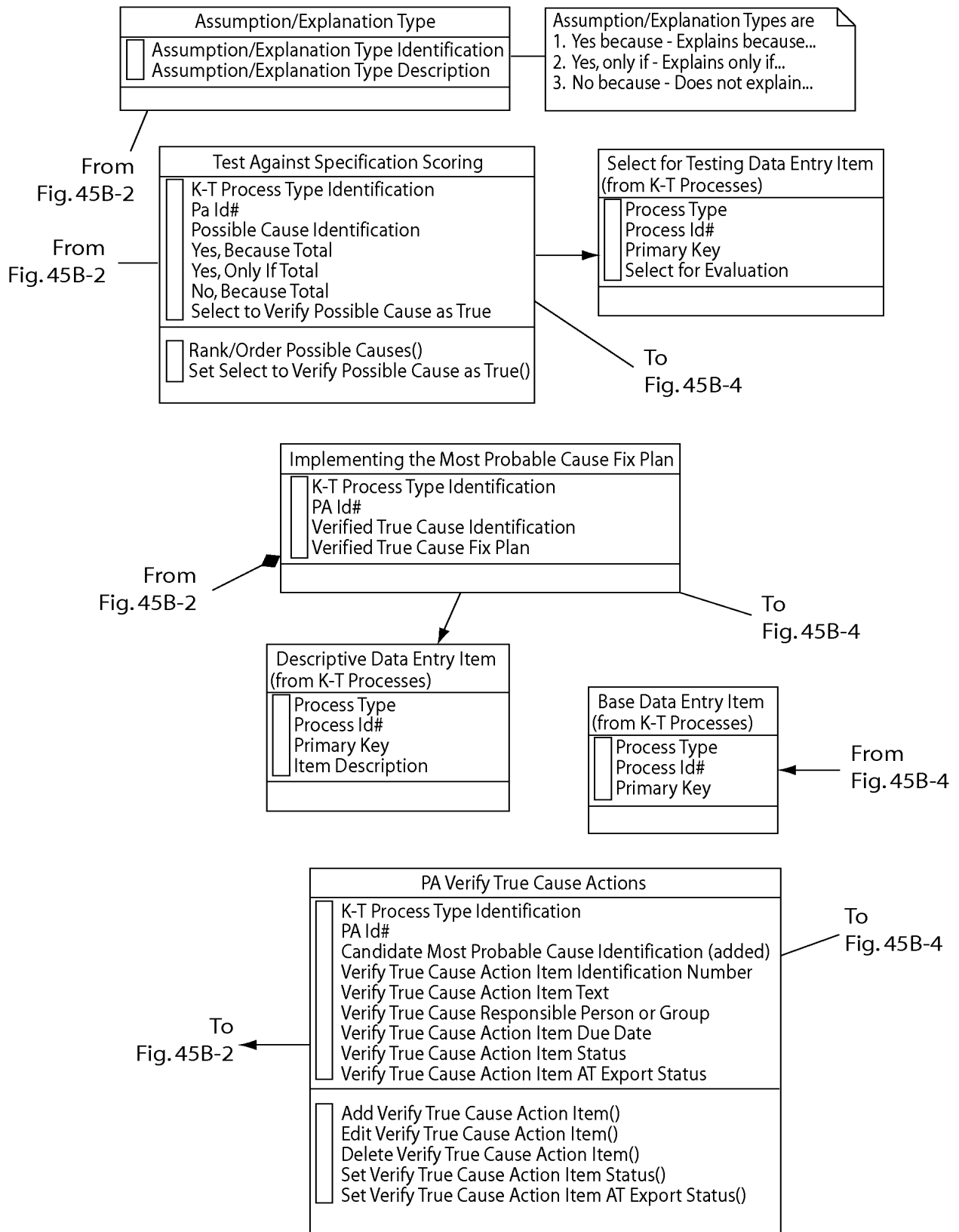


Fig. 45B-3

Replacement Sheet

46/149

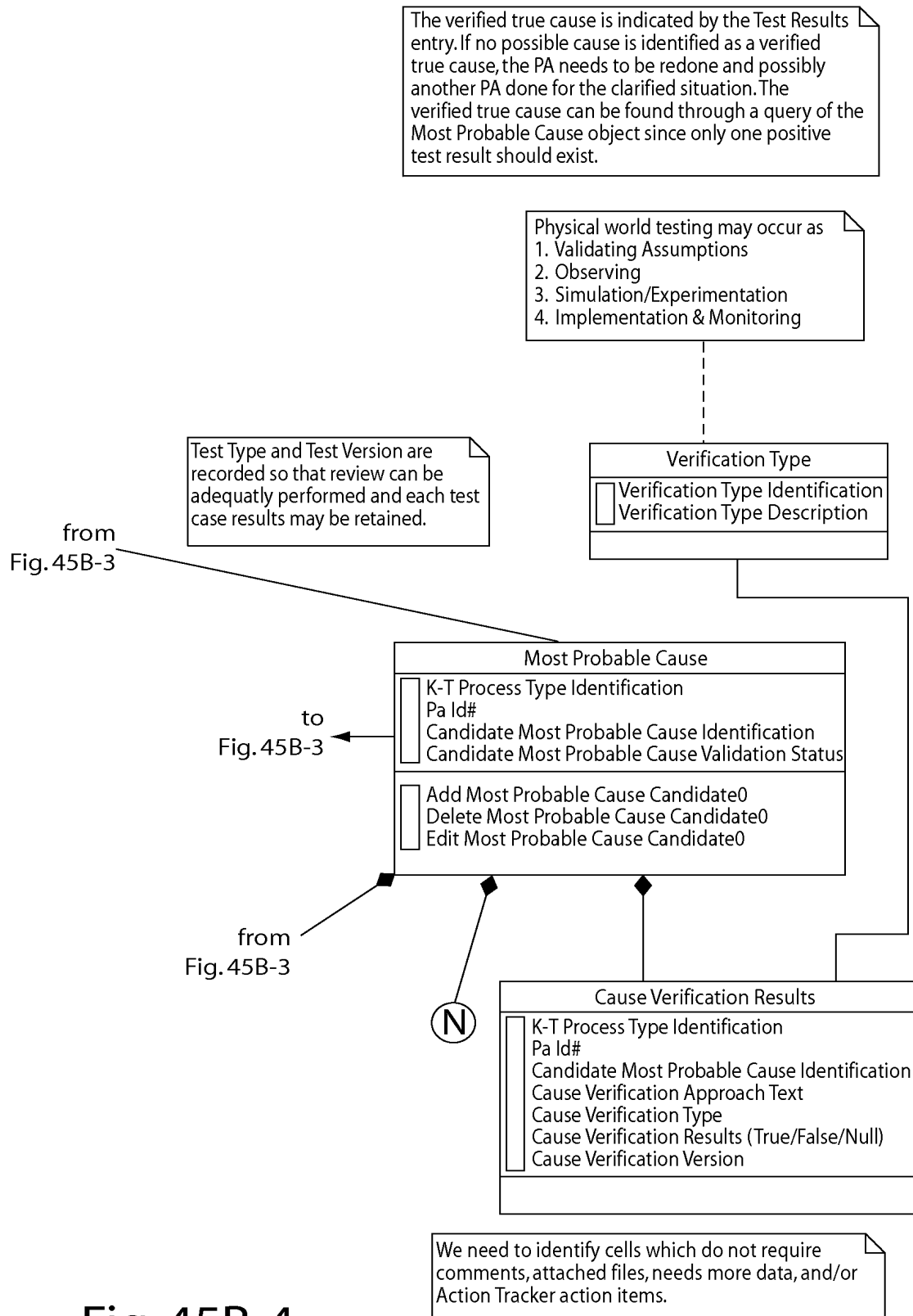


Fig. 45B-4

Replacement Sheet

47/149

SA Results Data Imported:
1. The Clarified Concern to be the subject of the PA.
2. Its Seriousness
3. Its Urgency
4. Its Growth
5. The PA action needed (object/deviation problem statement format)
6. The Sub-Actions of
A. What
B. When
C. Who (using Action Tracker field types for this)
D. Role (user Defined, Owner, Facilitator, Information Source, or Approver)

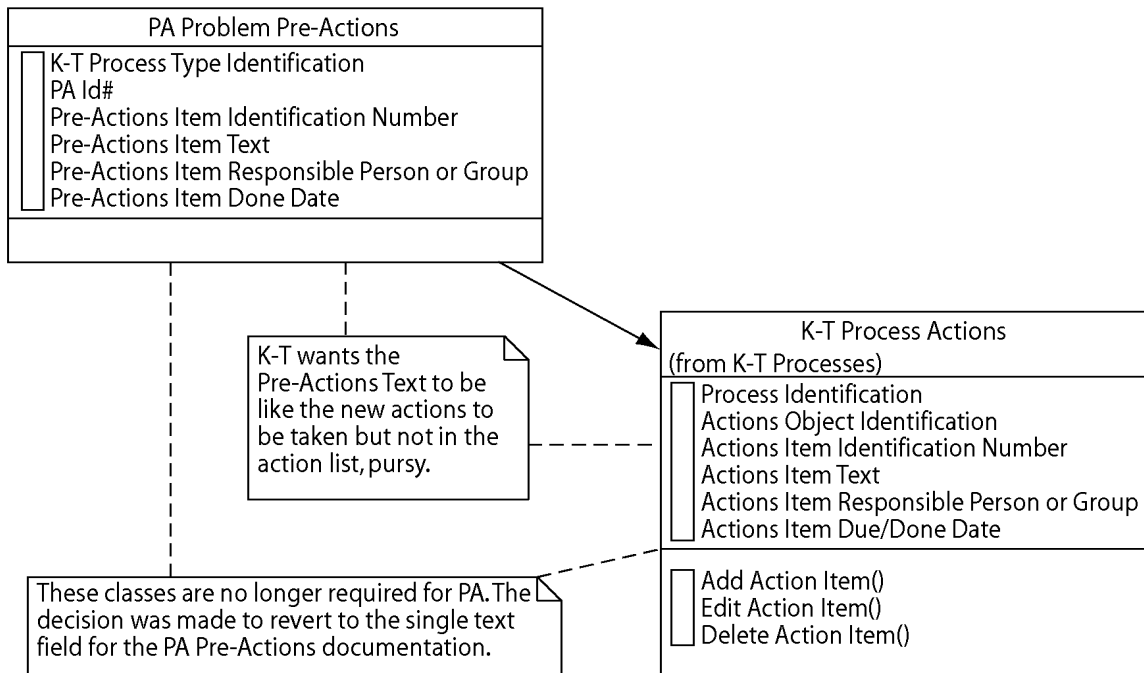


Fig. 45C-1

Replacement Sheet

48/149

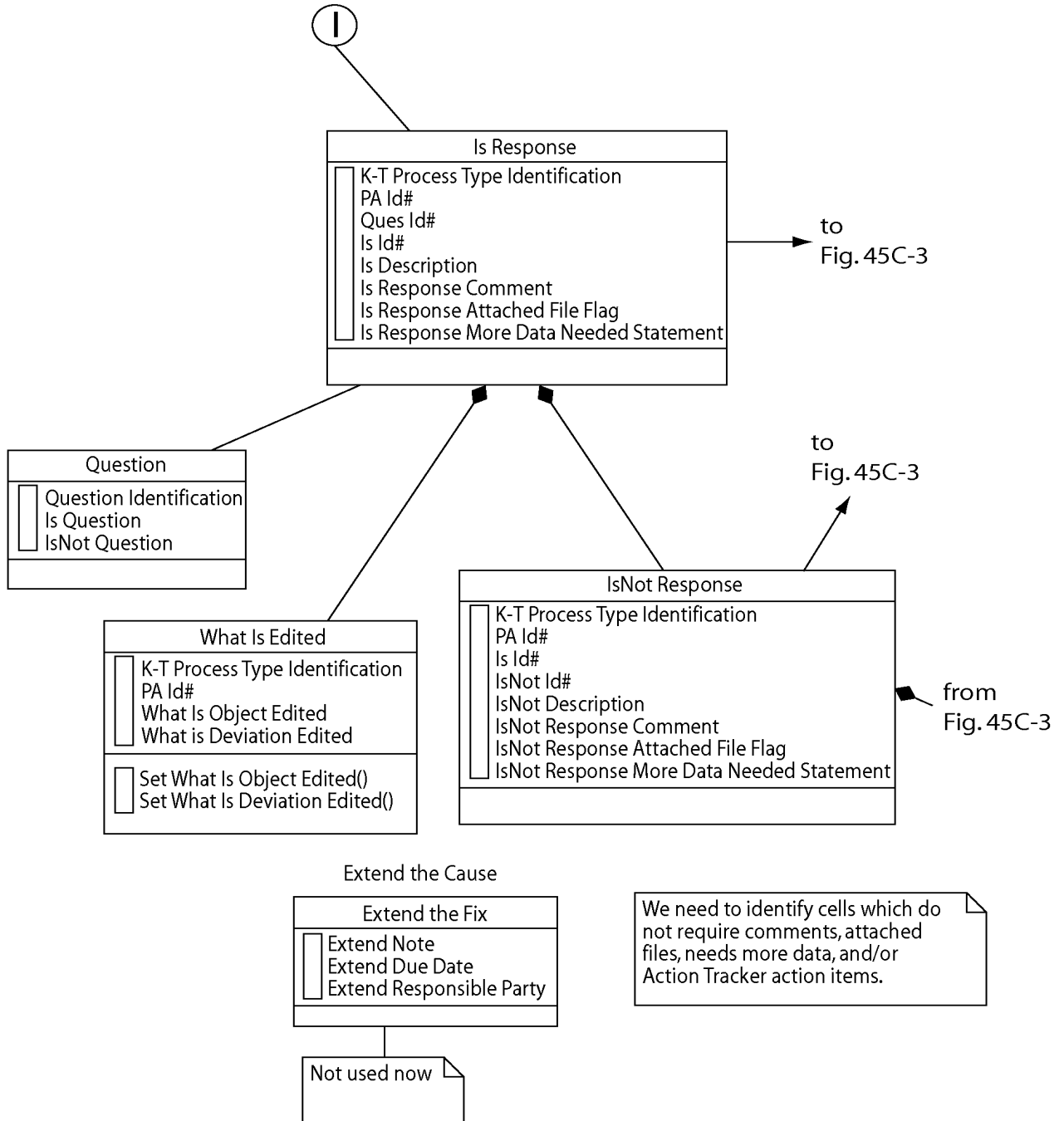


Fig. 45C-2

Replacement Sheet

49/149

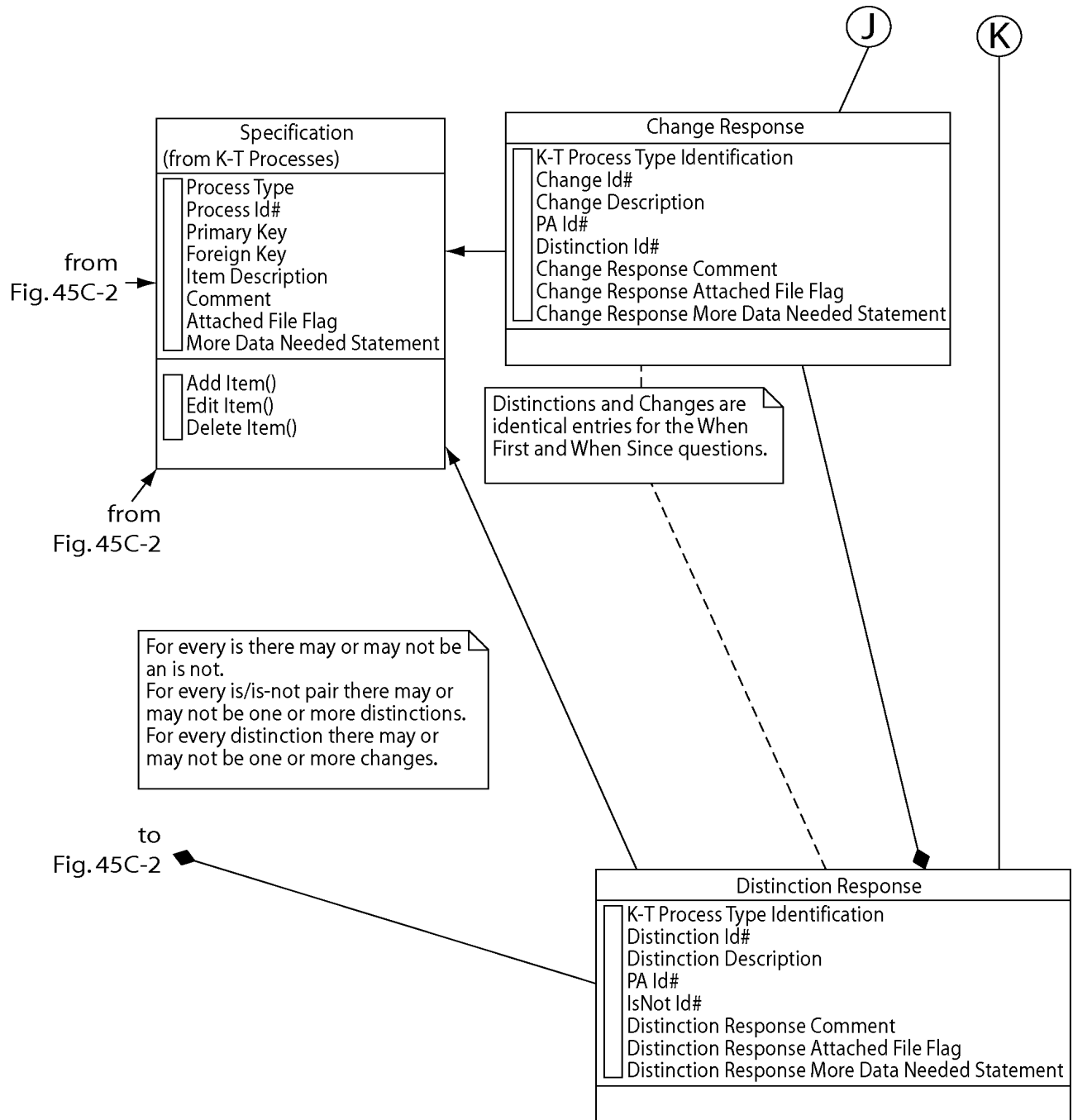


Fig 45C -3

Replacement Sheet

50/159

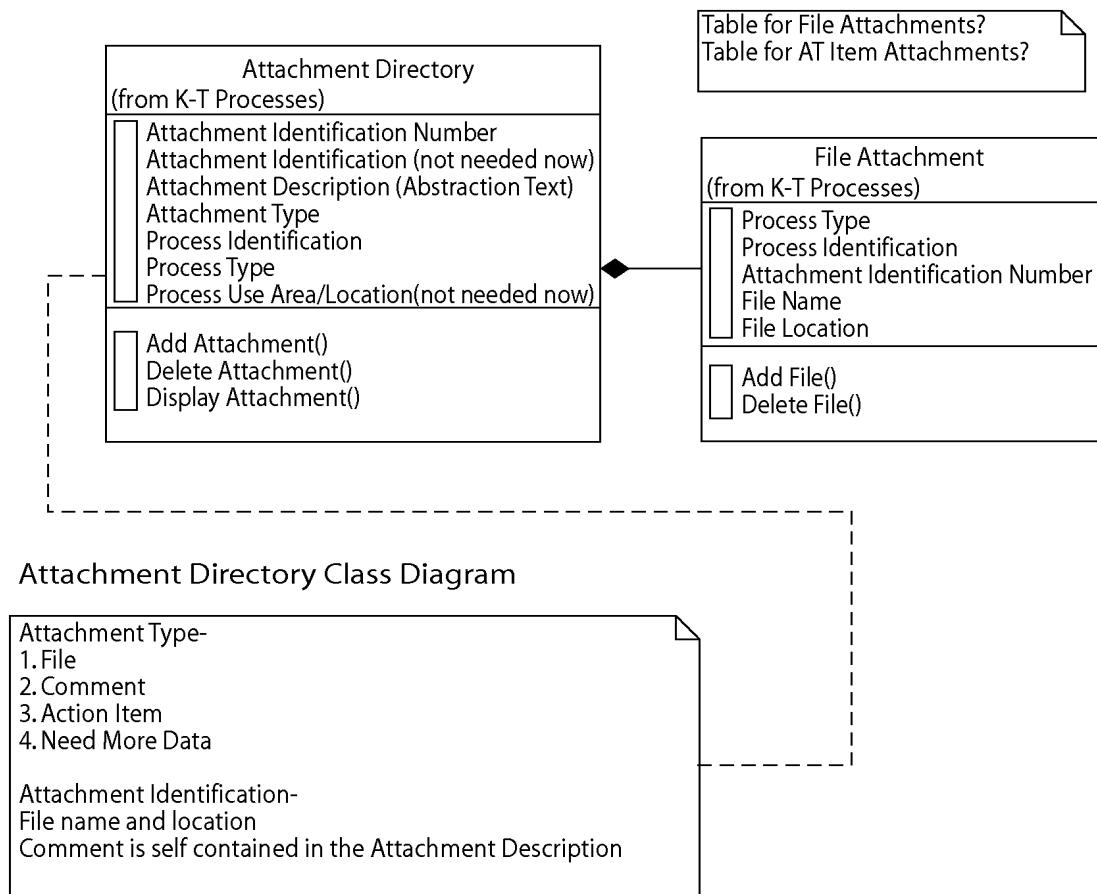


Fig. 45C-4

Replacement Sheet

51/149

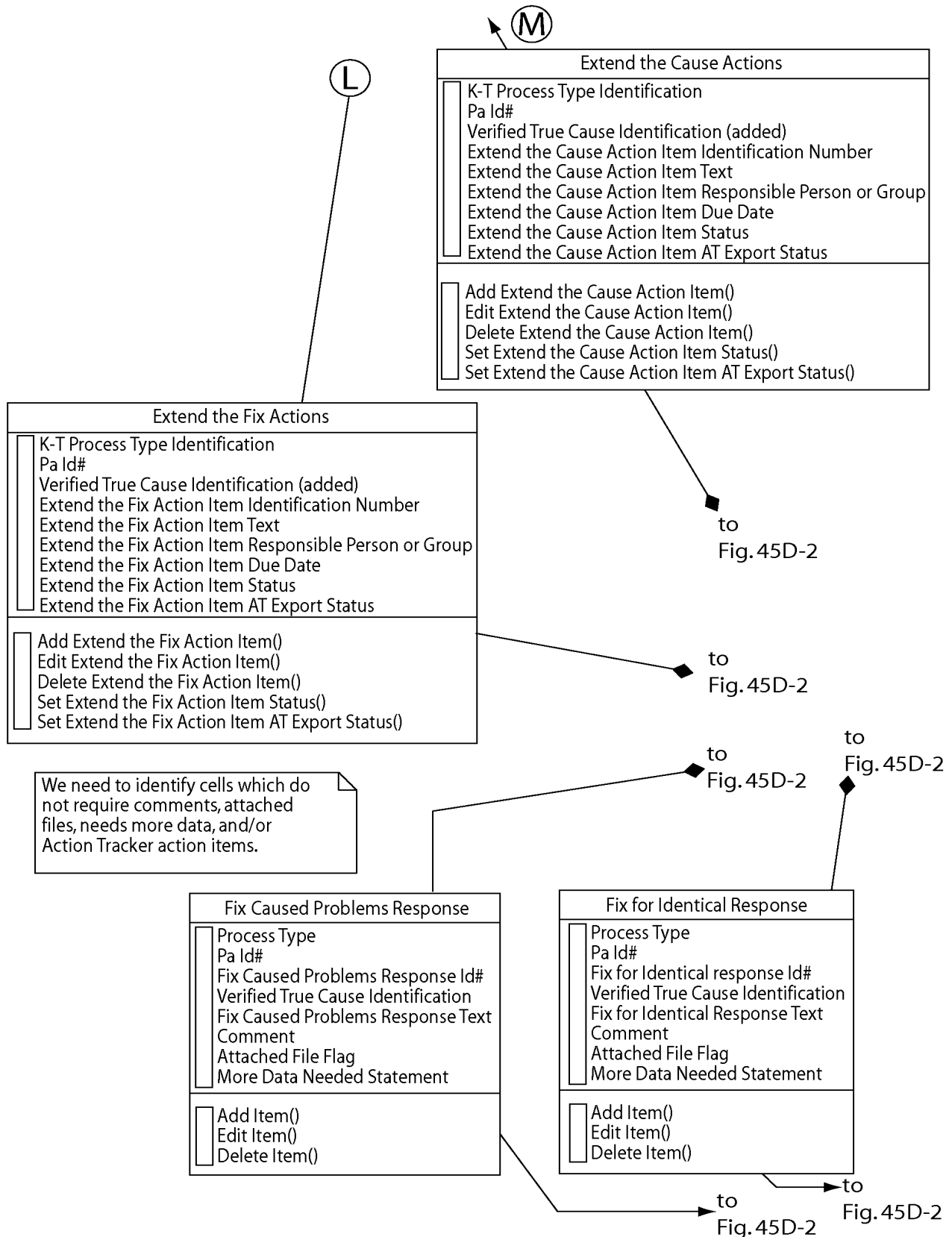
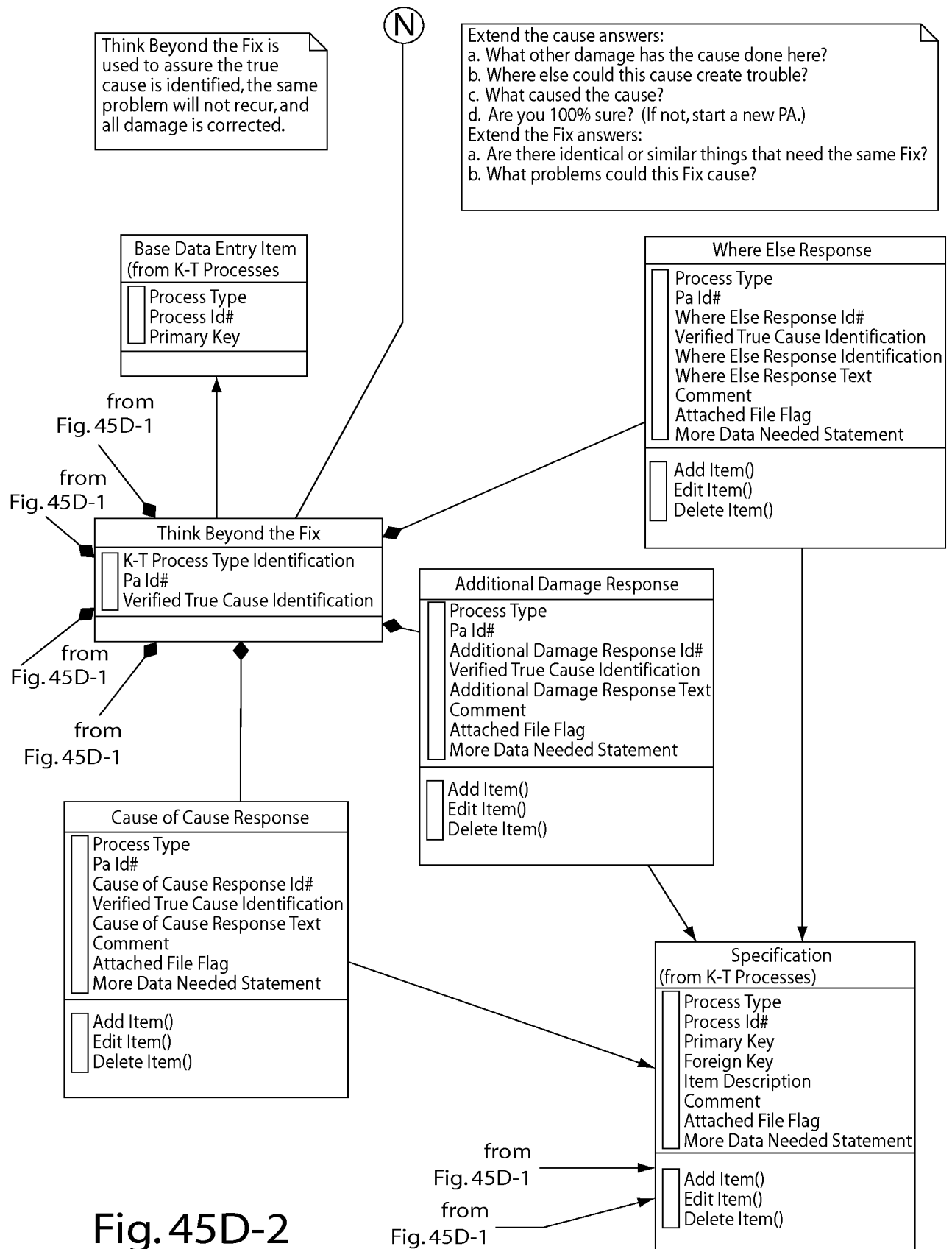


Fig. 45D-1

52/149



Replacement Sheet

53/149

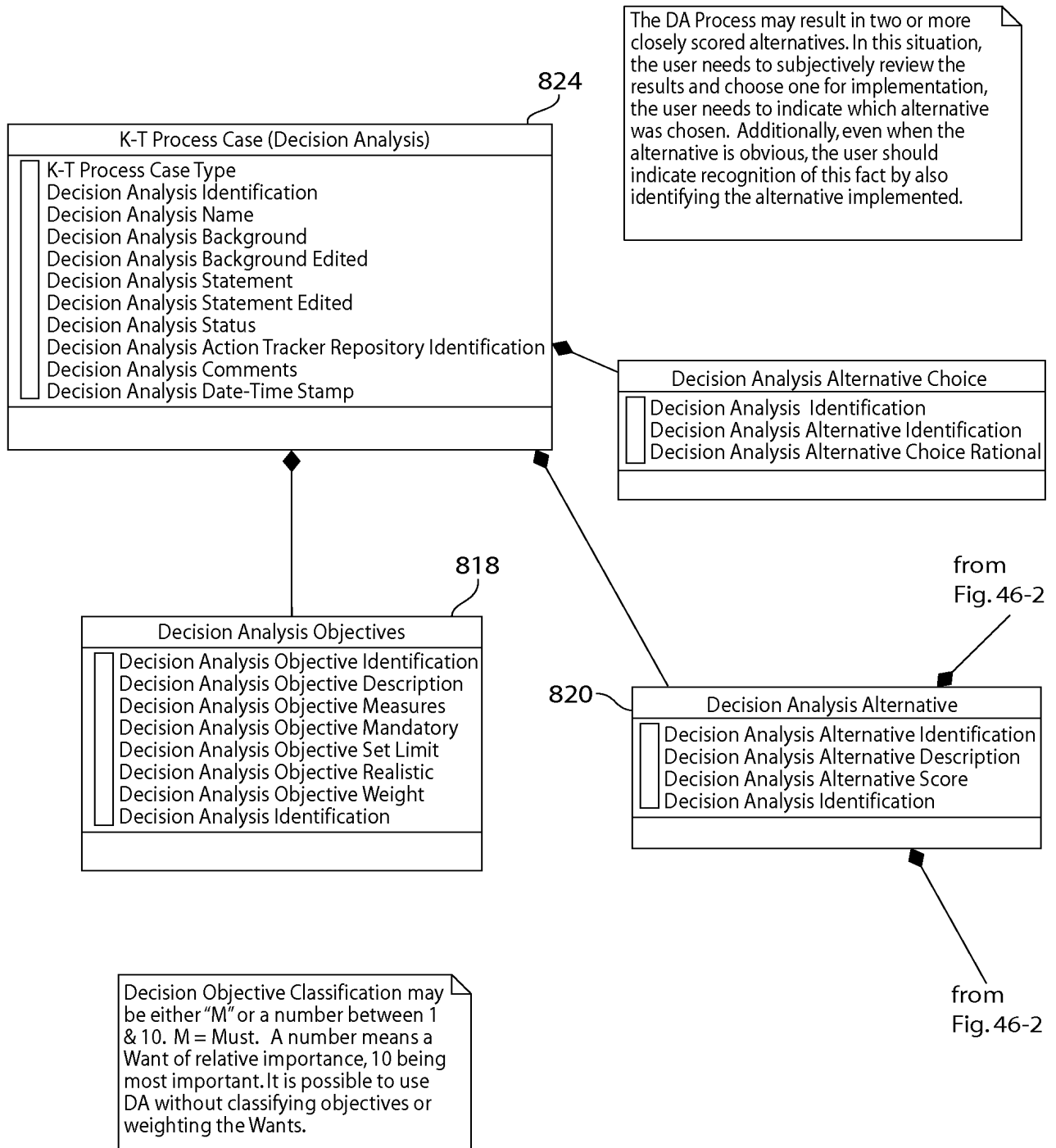


Fig. 46-1

Replacement Sheet

54/149

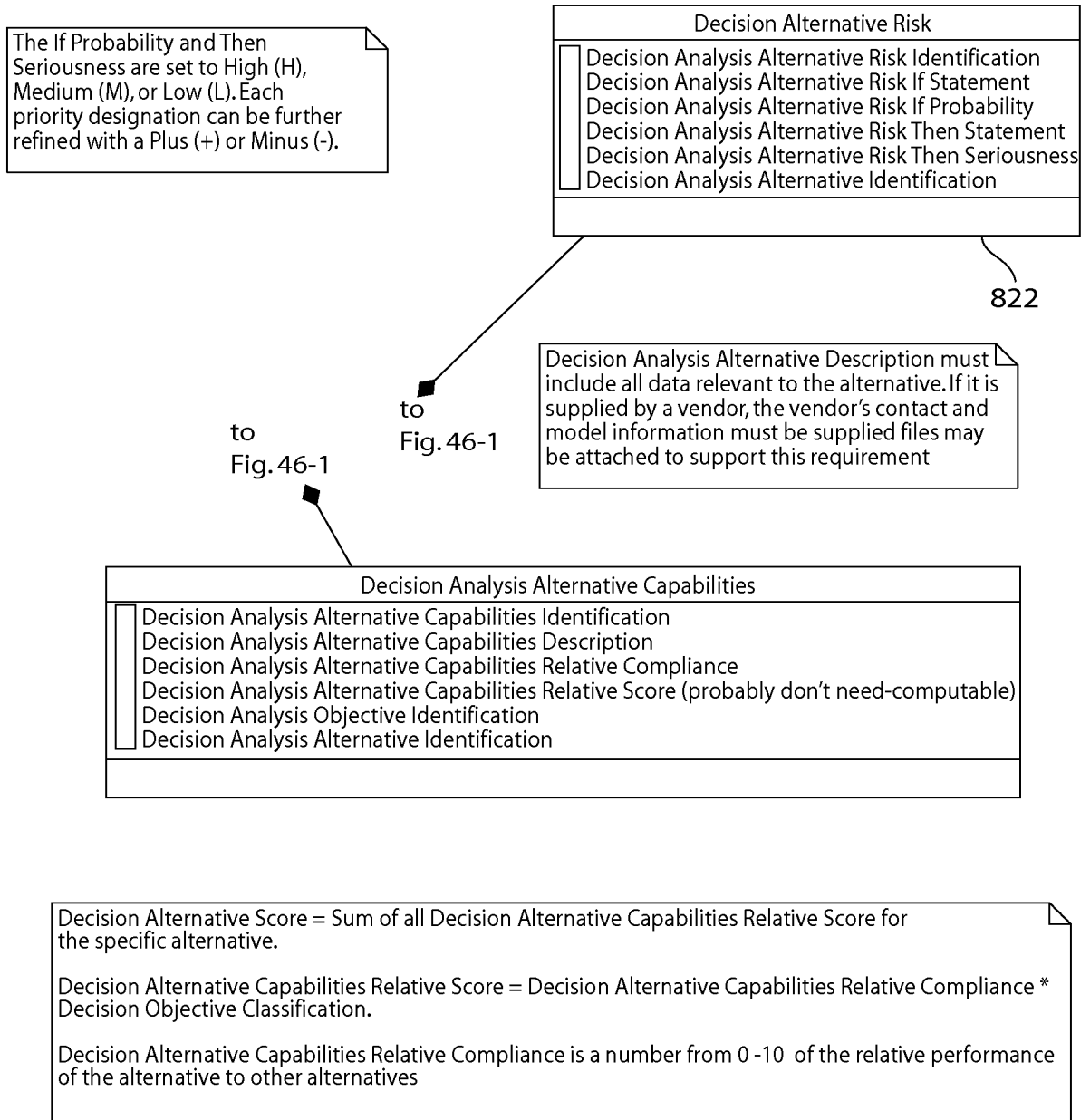


Fig. 46-2

Replacement Sheet

55/149

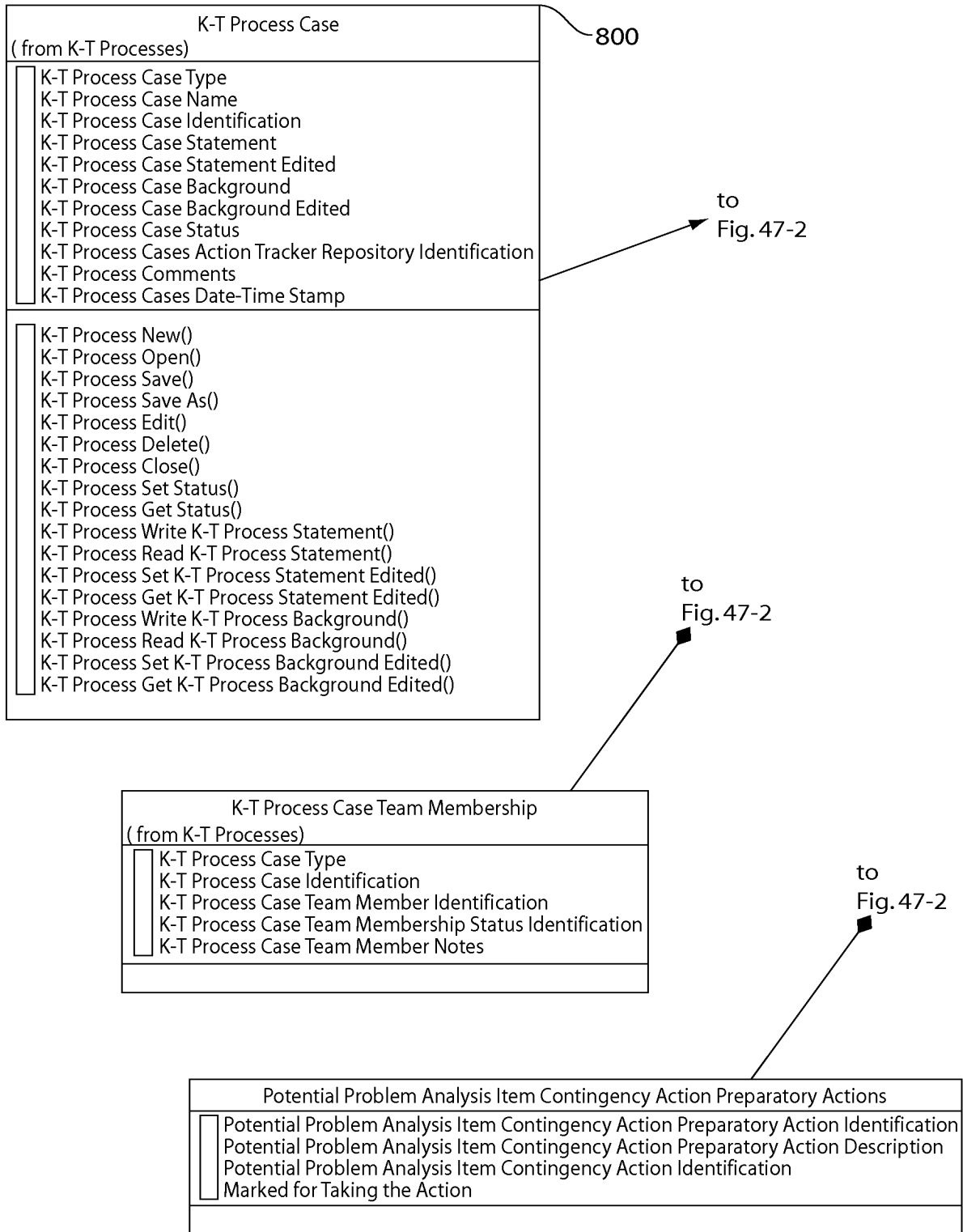


Fig. 47-1

Replacement Sheet

56/149

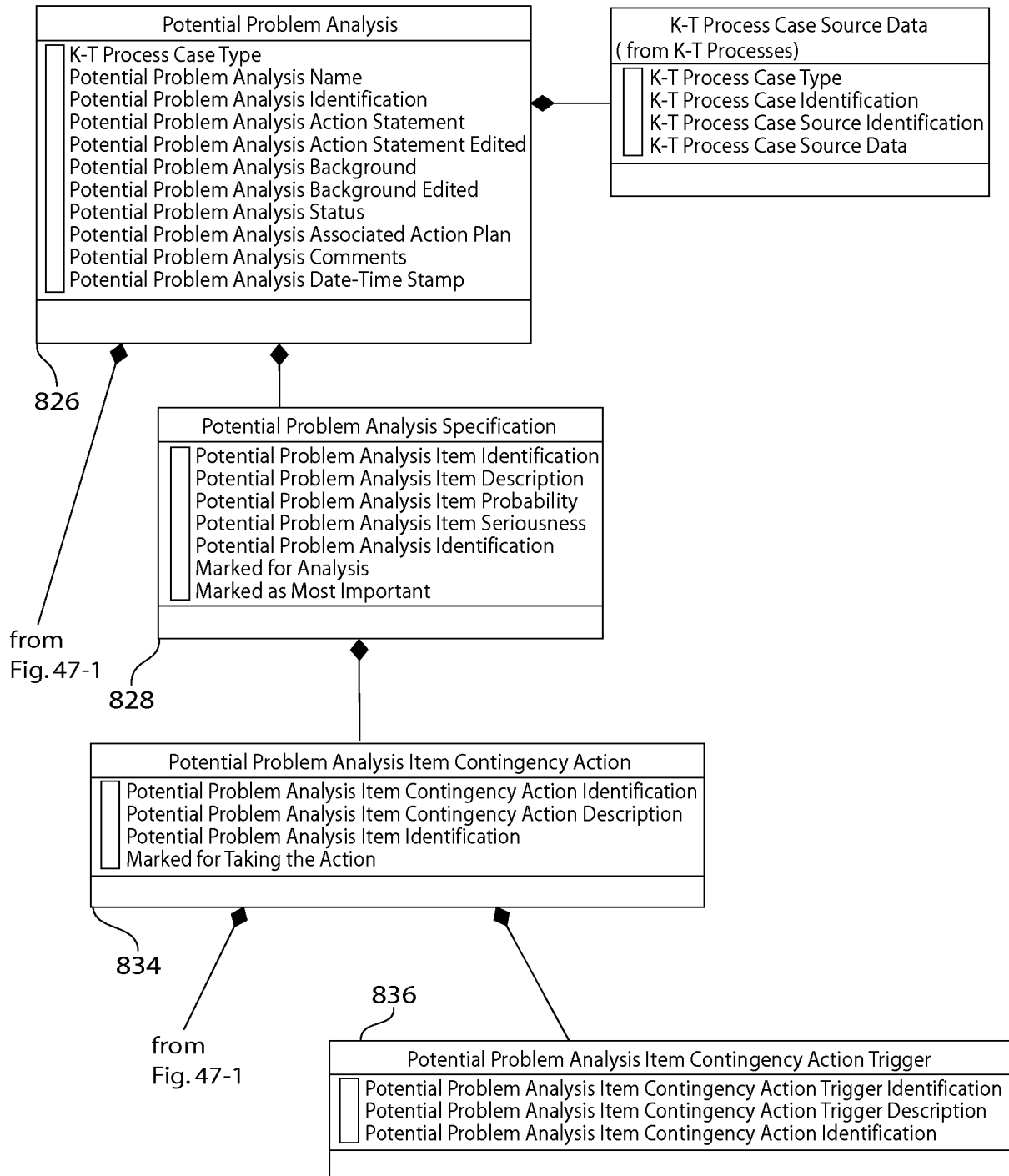


Fig. 47-2

Replacement Sheet

57/149

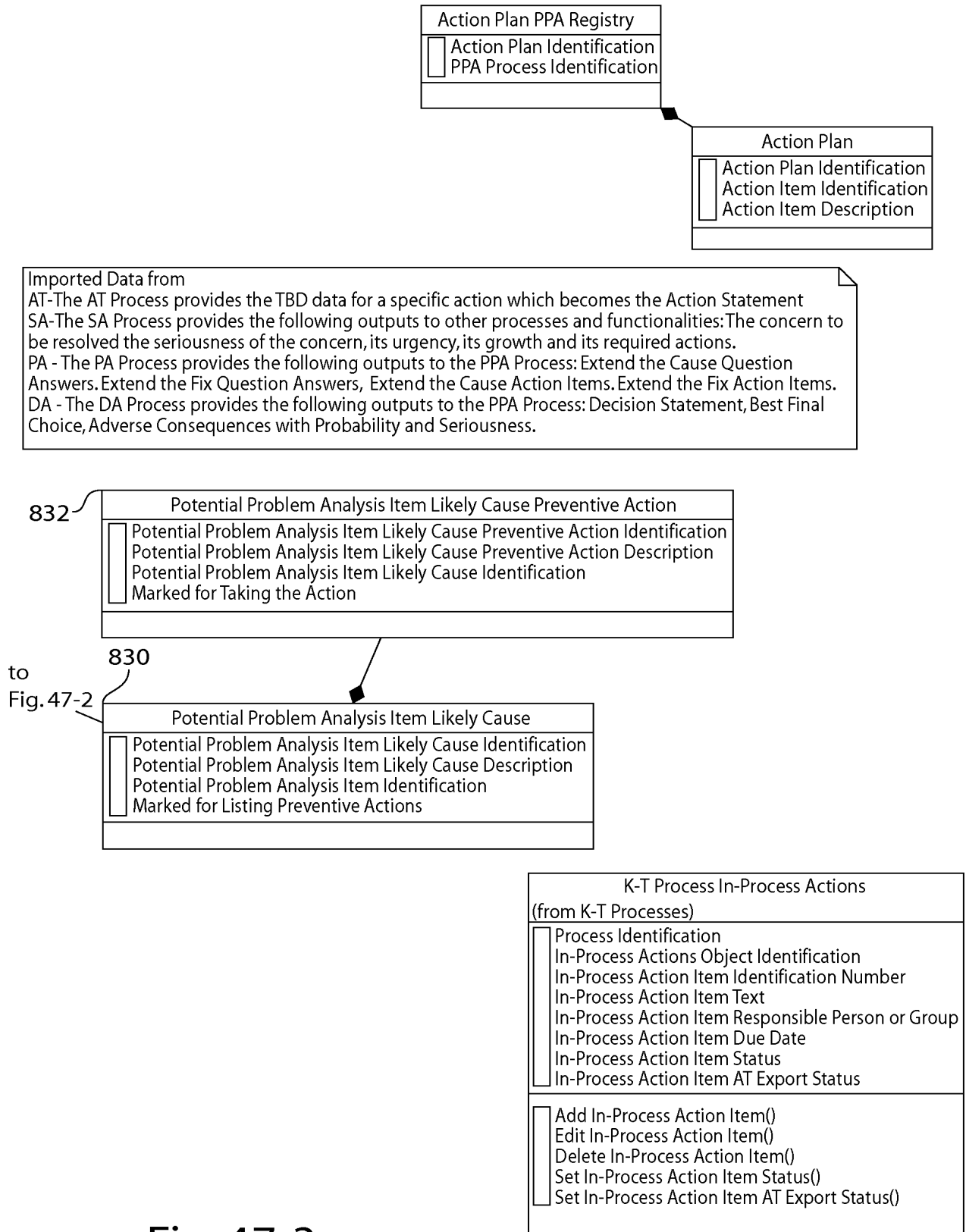


Fig. 47-3

Replacement Sheet

58/149

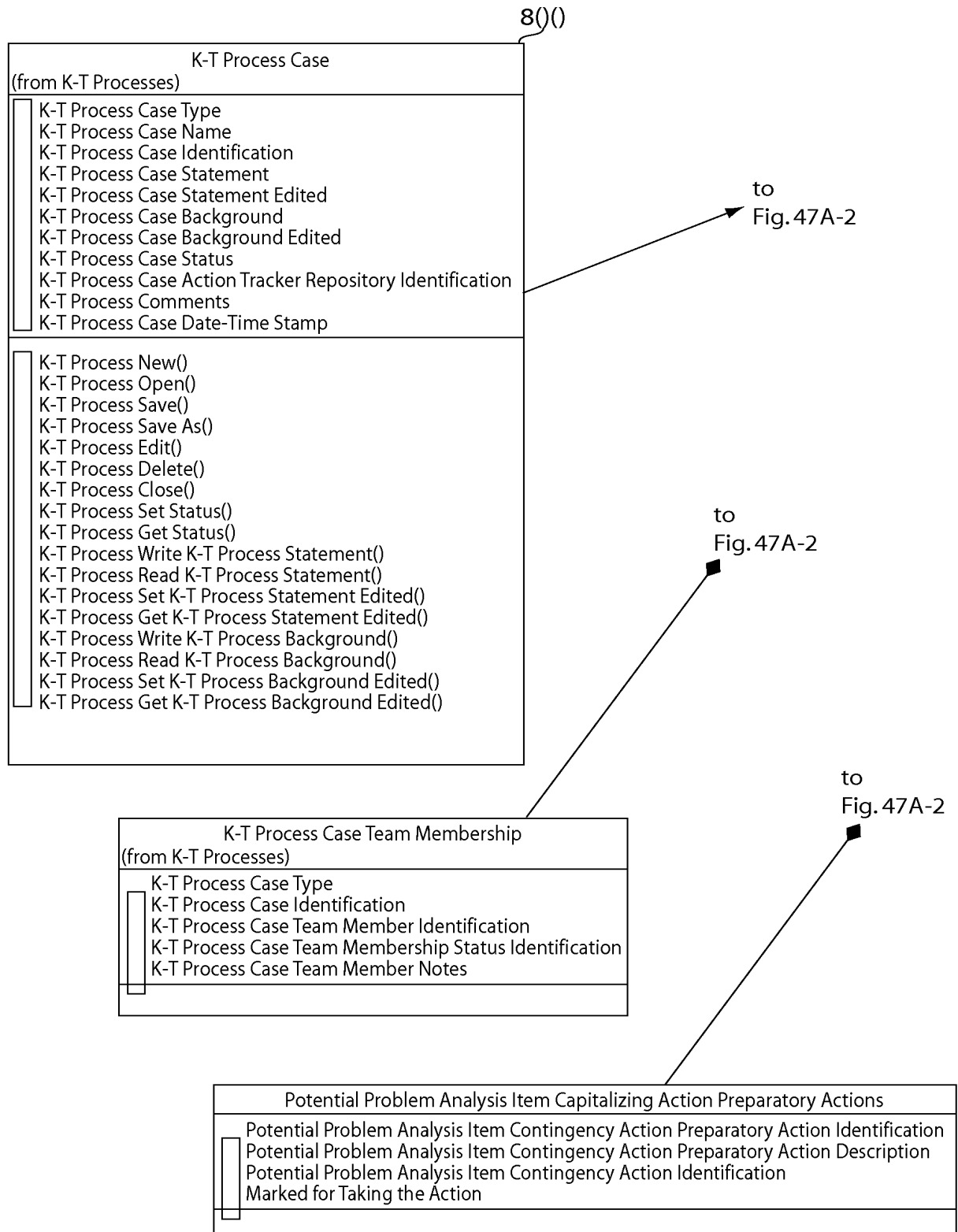


Fig. 47A-1

Replacement Sheet

59/149

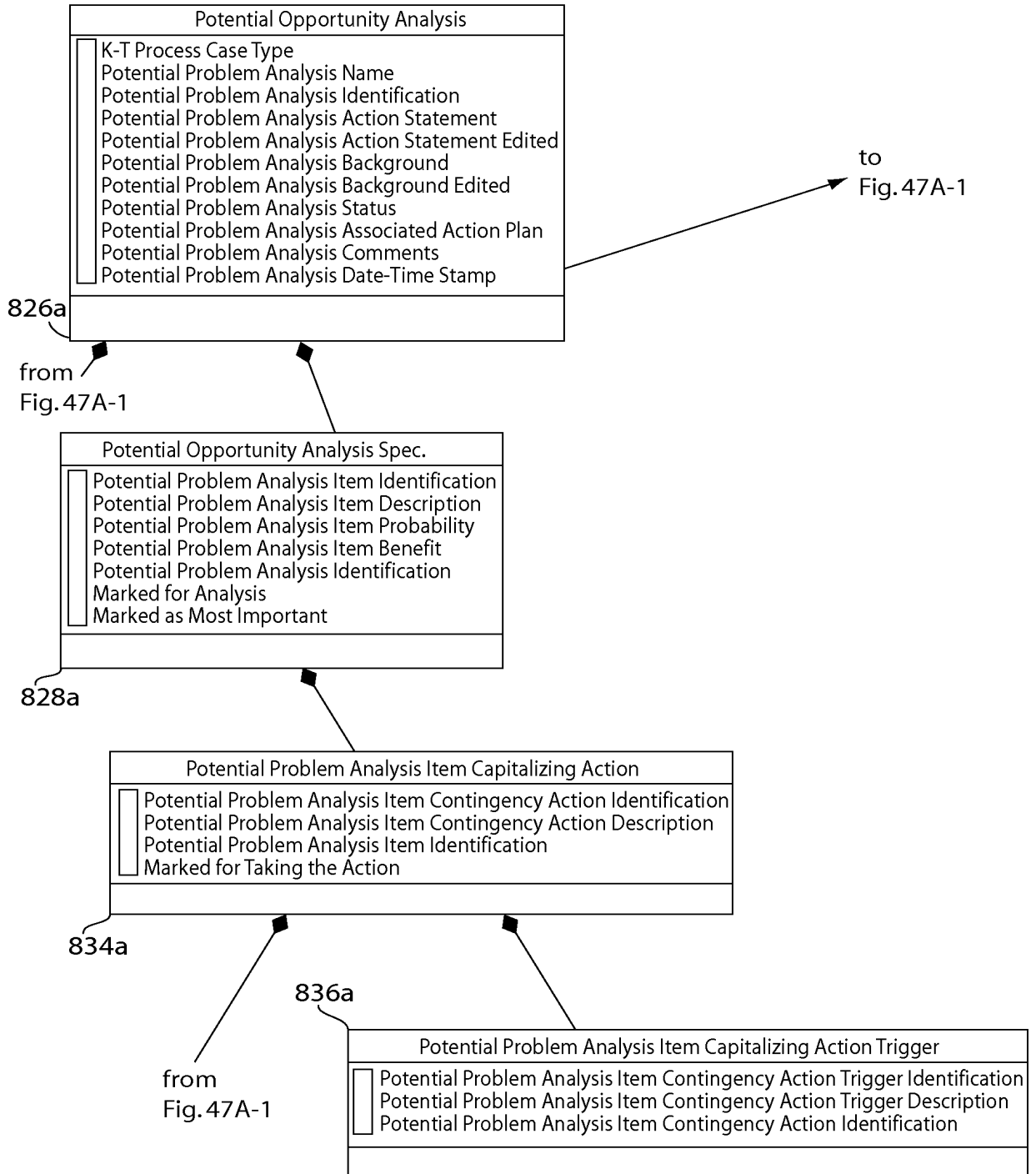
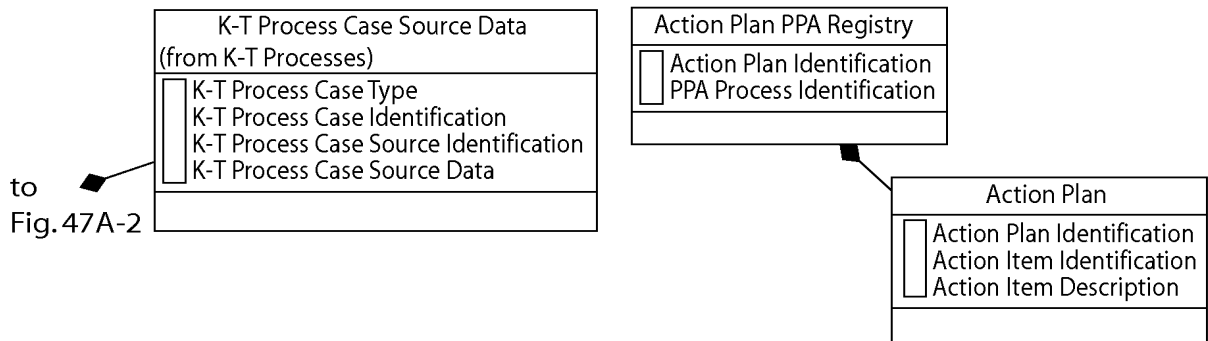


Fig. 47A-2

Replacement Sheet

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Imported Data from
 AT - The AT Process provides the TBD data for a specific action which becomes the Action Statement.
 SA - The SA Process provides the following outputs to other processes and functionalities: The concern to be resolved, the seriousness of the concern, its urgency, its growth, and its required actions.
 PA - The PA Process provides the following outputs to the PPA Process: Extend the Cause Question Answers, Extend the Fix Question Answers, Extend the Cause Action Items, Extend the Fix Action Items.
 DA - The DA Process provides the following outputs to the PPA Process: Decision Statement, Best Final Choice, Adverse Consequences with Probability and Seriousness.

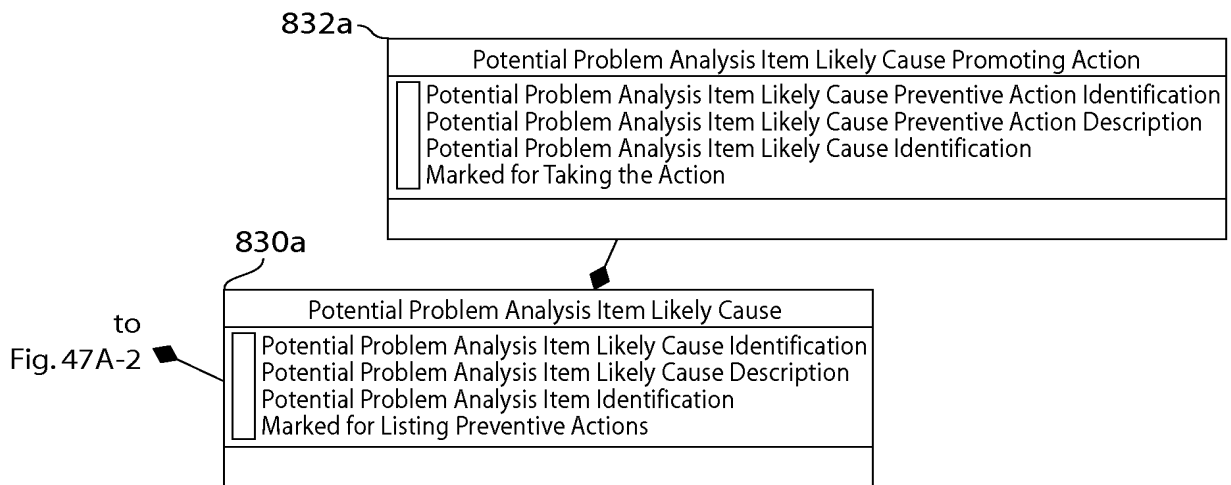
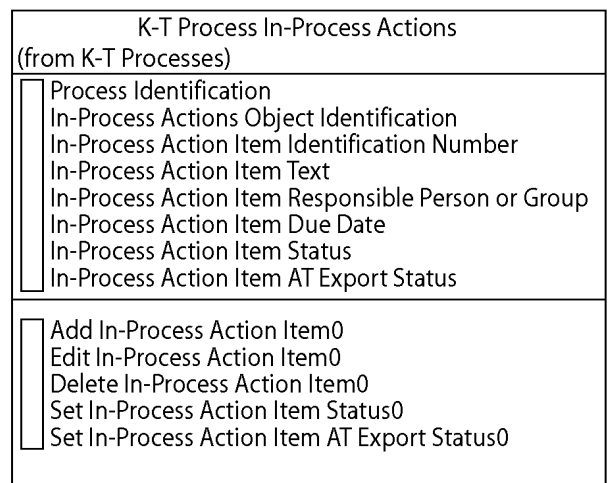


Fig. 47A-3



Replacement Sheet

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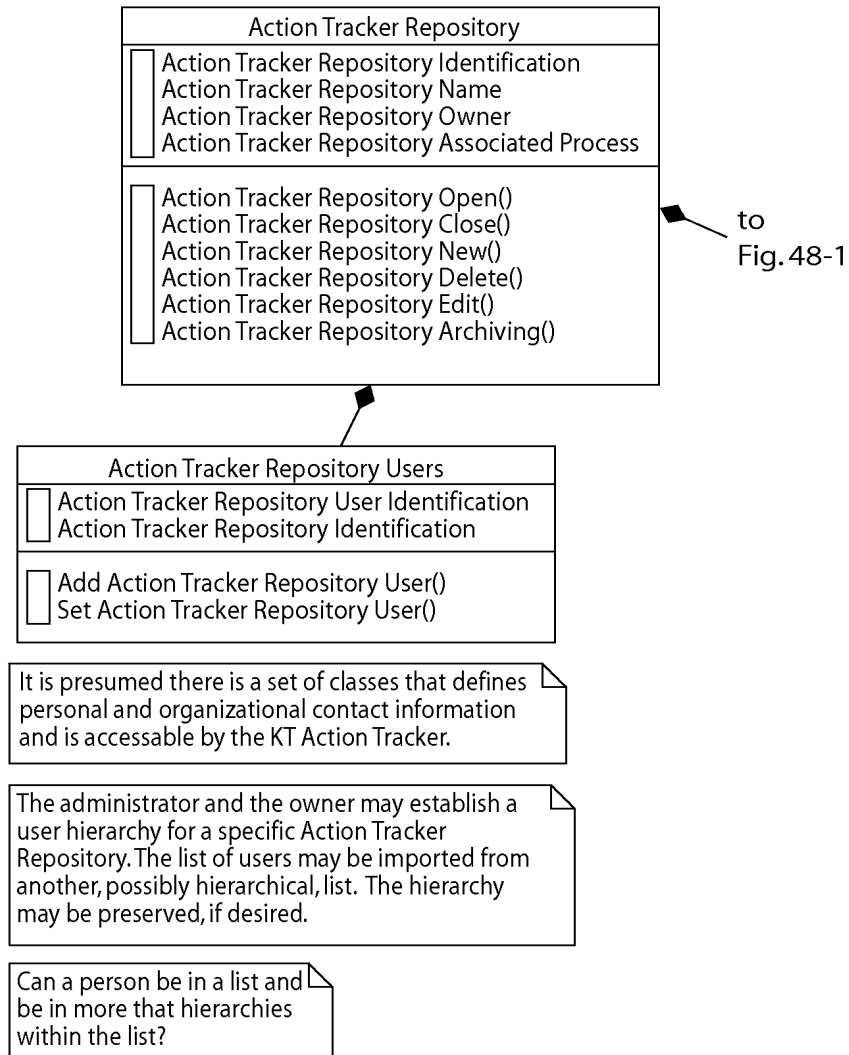
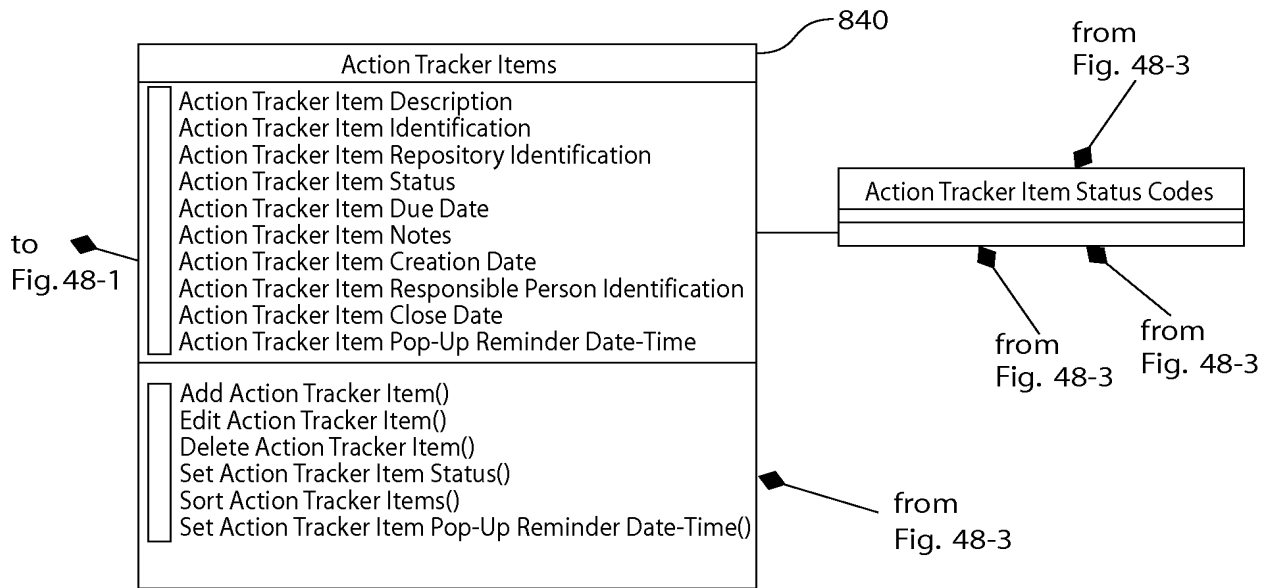


Fig. 48-1

Replacement Sheet

62/149



Action Items removed from the Action Tracker database will not affect entries that exist in the KT (process) database. This implies an independent entry being made for each database.

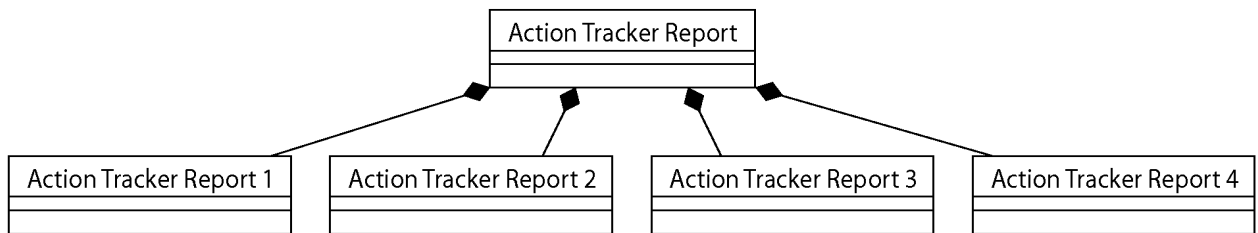


Fig. 48-2

Replacement Sheet

63/149

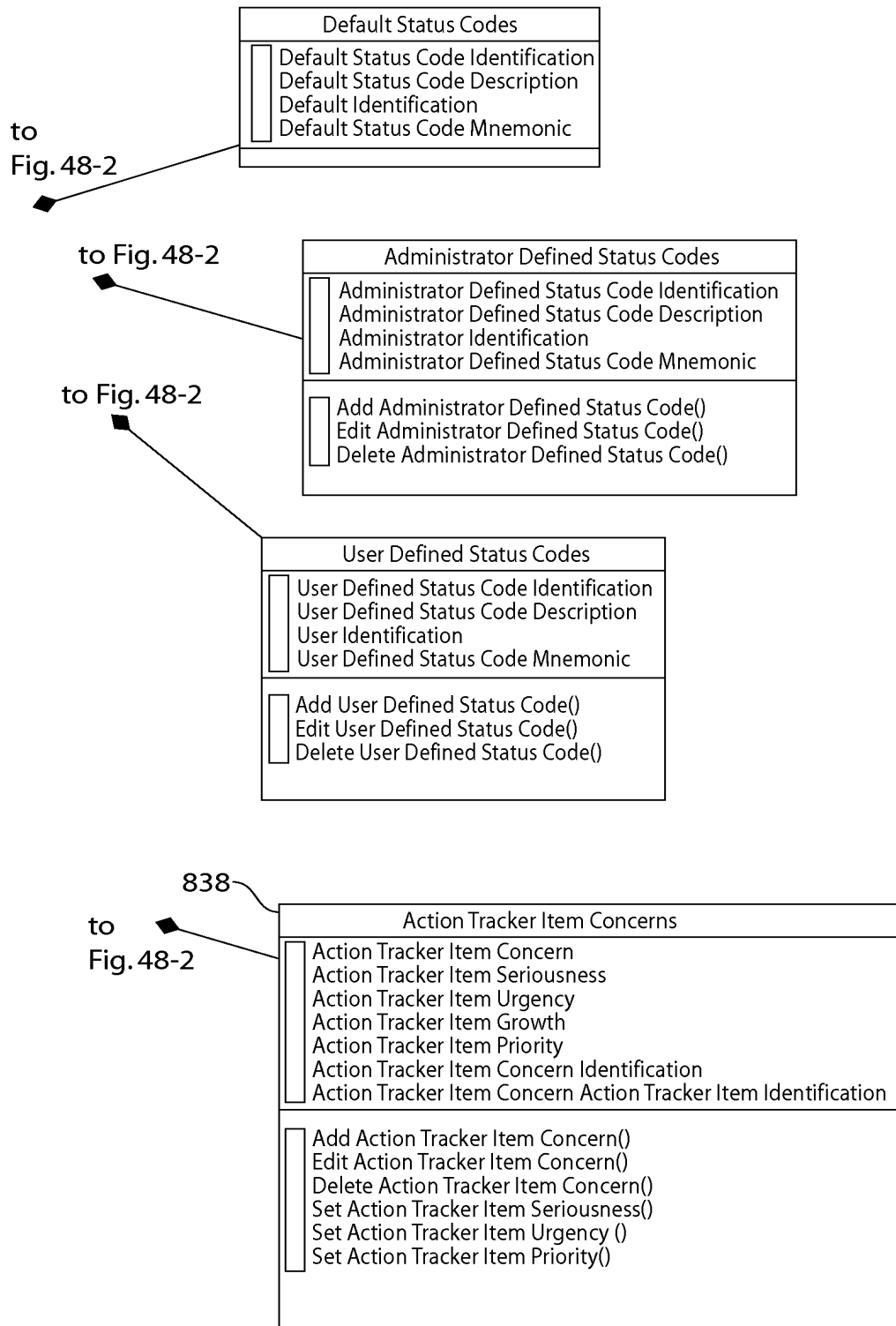


Fig. 48-3

64/149

Fig. 49

Fig. 50

65/149

File View Format Support Window Mode Exit KERNER TREGOE

Potential Opportunity Analysis

Assess Benefits

Action Statement

903 904 906 908 910

Action Notes Who When

Prev Select Next

922 916 918 920

Priority Potential Opportunity Probability Benefit

High, Medium, Low ↓		High, Medium, Low ↓	High, Medium, Low ↓
High, Medium, Low ↓		High, Medium, Low ↓	High, Medium, Low ↓
High, Medium, Low ↓		High, Medium, Low ↓	High, Medium, Low ↓

Insert Opportunity

OLR Demos Examples Process Expert

Fig. 51

File View Format Support Window Mode Exit

KEPNER TREGOE

Potential Opportunity Analysis

Consider Likely Causes

Action Statement

903 904 906 Action Plan 908 910

Action Who When

914

Prev
Select
Next

922 930 932

Priority Potential Opportunity Likely Cause Probability

High, Medium, Low ↓ High, Medium, Low ↓

High, Medium, Low ↓ High, Medium, Low ↓

High, Medium, Low ↓

926 928

Insert Likely Cause

934 936

OLR Demos Examples Process Expert

Fig. 52

Replacement Sheet

66/149

The screenshot shows the 'Potential Opportunity Analysis' software interface. At the top is a menu bar with 'File', 'View', 'Format', 'Support', 'Window', 'Mode', and 'Exit'. The 'Support' menu is open, showing 'Taking Promoting Action'. Below the menu bar is a logo on the left and the title 'Potential Opportunity Analysis' in the center. To the right of the title is a button labeled 'Taking Promoting Action'. Below this is a text area labeled 'Action Statement'. Underneath is a table with columns 'Action', 'Notes', 'Action Plan', 'Who', and 'When'. To the left of the table are buttons 'Prev', 'Select', and 'Next'. Below the table is a section titled 'Promoting Actions' with columns 'Priority', 'Potential Opportunity', 'Likely Cause', and 'Promoting Action'. Below this section are two buttons: 'Insert Likely Cause' and 'Insert Preventative Action'. At the bottom is a navigation bar with buttons 'OLR', 'Demos', 'Examples', and 'Process Expert'. A callout line labeled '938' points to the 'Promoting Action' column header.

Action	Notes	Action Plan	Who	When

Priority	Potential Opportunity	Likely Cause	Promoting Action

Insert Likely Cause Insert Preventative Action

OLR Demos Examples Process Expert

Fig. 53

The screenshot shows the 'Potential Opportunity Analysis' software interface. At the top is a menu bar with 'File', 'View', 'Format', 'Support', 'Window', 'Mode', and 'Exit'. The 'Support' menu is open, showing 'Taking Capitalizing Action'. Below the menu bar is a logo on the left and the title 'Potential Opportunity Analysis' in the center. To the right of the title is a button labeled 'Taking Capitalizing Action'. Below this is a text area labeled 'Action Statement'. Underneath is a table with columns 'Action', 'Notes', 'Action Plan', 'Who', and 'When'. To the left of the table are buttons 'Prev', 'Select', and 'Next'. Below the table is a section titled 'Capitalizing Actions' with columns 'Priority', 'Potential Opportunity', 'Capitalizing Action', and 'Trigger'. Below this section are two buttons: 'Insert Contingent Action' and 'Insert Trigger'. At the bottom is a navigation bar with buttons 'OLR', 'Demos', 'Examples', and 'Process Expert'. Callout lines labeled '939', '940', '944', and '942' point to the 'Potential Opportunity', 'Capitalizing Action', 'Trigger', and 'Insert Contingent Action' respectively.

Action	Notes	Action Plan	Who	When

Priority	Potential Opportunity	Capitalizing Action	Trigger
	939		944

Insert Contingent Action Insert Trigger

OLR Demos Examples Process Expert

Fig. 54

Replacement Sheet

67/149

File View Format Support Window Mode Exit

Potential Analysis KERNERTREGOE

Modify Plan

Action Statement

Action	Notes	Action Plan	Who	When

946

Insert Action Update Action Track

OLR Demos Examples Process Expert

Fig. 55

ELECTRONIC TOOL				- □ X		
Edit	Cell	Communication	View	Support	Window	PROBLEM ANALYSIS ▾
State Possible Causes				SITUATION APPRAISAL		
<u>Describe the Problem</u>				✓ PROBLEM ANALYSIS		
State the Problem				DECISION ANALYSIS		
Specify the Problem				POTENTIAL PROBLEM ANALYSIS		
<u>Identify Possible Causes</u>				POTENTIAL OPPORTUNITY ANALYSIS		
Use Distinctions and Changes				ACTION TRACKER		
✓ State Possible Causes						
<u>Evaluate Possible Causes</u>						
Test Possible Causes Against Specification						
Determine the Most Probable Cause ↗						
<u>Confirm True Cause</u>						
Gather Facts to Verify the True Cause						
Think Beyond the Fix						

Notepad

Support

1 2 3 Go to Interview Mode

4 Previous Screen

Next Screen ▸

Fig. 56

KT eThink

You've chosen to conduct a Situation Appraisal. If you're concerned about a situation and are not sure what to do, this process will help you.

- Identify and prioritize specific concerns.
- Understand the actions to take to resolve them.

Before you begin the appraisal, you'll complete these steps:

1 Record the background of the situation.

2 record the theme of the appraisal.

Notepad

Previous Screen

Next Screen

Fig. 57

KT eThink			
<div><div><div>1</div><div>What's the background of this situation? Describe the situation and its history.</div><div>?</div></div><div>Background</div></div>			
	Notepad	Previous Screen	Next Screen

Fig. 58

Replacement Sheet

71/149

KT eThink	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
<hr/>	
<hr/>	
<p>2 What's the theme or title of this Situation Appraisal? Record a brief phrase that describes this appraisal.</p> <p style="text-align: center;">?</p>	
Theme or Title <hr/>	

Fig. 59

KT eThink

You've recorded the situation background. Now, you'll identify your concerns about this situation by completing these steps:

1

Record your concerns.

2

Separate and clarify your concerns until they are actionable.

3

Review your concerns.

Notepad

Previous Screen

Next Screen

Fig. 60

Replacement Sheet

73/149

KT eThink	

1 What are your concerns about this situation? Record a brief description of each issue, threat, or opportunity you're facing.

?

Concerns

	◀
	▶

Insert New Concern

Fig. 61

KT eThink

?

2a What do you mean by [concern X]? Separate and clarify your concern by rewriting it as one or more statements in which the meaning and action required are clear. If the meaning and action required are already clear, click "Keep concern as is".

Separated and Clarified Concerns

Insert Concern as is

Insert New Concern

2b Review the next concern.

Concern
0 of 0

Previous Concern

Next Concern

Notepad

Previous Screen

Next Screen

Fig. 62

Replacement Sheet

75/149

KT eThink

3

Review your separated and clarified concerns. Are any concerns still unclear? Do any of the concerns require more than one action to resolve them? If so, revise them now.

Concerns

Separated and Clarified Concerns	

Insert New Concern

Insert New Clarified Concern

Notepad

Previous Screen

Next Screen

Fig. 63

KT eThink			
<p>You've identified and clarified your concerns. In the next section, you'll set priority for resolving your concerns. Is the order in which the concerns need to be resolved clear?</p>			
<div> <input checked="" type="radio"/> Yes, and I would like to set the priority now <input type="radio"/> No, I need to determine the <u>C</u>urrent <u>I</u>mpact, <u>F</u>uture <u>I</u>mpact, and <u>T</u>ime <u>F</u>rame of each concern before I can determine the priority. </div>			
	Notepad	Previous Screen	Next Screen

Fig. 64

KT eThink

You've chosen to set priority now. To do that, you'll follow these steps:

1

Determine whether each concern is of High, Medium, or Low priority.

2

Review your priorities.

Notepad

Previous Screen

Next Screen

Fig. 65

Replacement Sheet

78/149

KT eThink

1

What's the priority for resolving each concern? Prioritize your concerns as High, Medium, or Low, depending on their importance and the order in which you will resolve them.

?

Concerns

	Priority
	High
	High
	High
	High
	High
	High

Insert New Concern

Notepad

Previous Screen

Next Screen

Fig. 66

Replacement Sheet

79/149

KT eThink

2

Review your prioritized concerns. Does the priority you set accurately indicate which concerns you should work on first? If not, change the priority.

Concerns

	Priority
	High
	High
	High
	High
	High
	High

Insert New Concern

Notepad

Previous Screen

Next Screen

Fig. 67

KT eThink

You've prioritized your concerns. Now you'll determine what to do to resolve each concern by completing these steps:

1

Determine the process you'll use.

2

Describe how you'll resolve your concerns.

Notepad

Previous Screen

Next Screen

Fig. 68

KT eThink

1

What process should you use to resolve [concern X]? Choose the most appropriate process from the list if you want to take action without any analysis, choose None required.

?

Concerns

	Process
	Situation Appraisal
	Situation Appraisal
	Situation Appraisal
	Situation Appraisal
	Situation Appraisal
	Situation Appraisal

Insert New Concern

Notepad

Previous Screen

Next Screen

Fig. 69

KT eThink

?

2a What do you need to do to resolve [concernX]? Briefly describe how you plan to resolve the concern.

Concerns	Process	Resolution
	Situation Appraisal <input checked="" type="checkbox"/>	
	Situation Appraisal <input checked="" type="checkbox"/>	
	Situation Appraisal <input checked="" type="checkbox"/>	
	Situation Appraisal <input checked="" type="checkbox"/>	

Insert New Concern

2b Record the resolution for another concern

Concern
2 of 2

Previous Concern

Next Concern

Previous Screen

Next Screen

Fig. 70

KT eThink

You've determined how to resolve your concerns. Now, you'll develop a plan for resolving the concerns by completing these steps.

1

Record actions needed to resolve the concern and assign responsibility for the actions.

2

Review your plan.

Notepad

Previous Screen

Next Screen

Fig. 71

KT eThink

?

1a

What needs to be done to accomplish [Resolution X]? Review the concern, and record the specific actions needed to resolve it. For each action, record.

Concerns	Priority	Process	Resolution	Actions	When	Who	Role
	High	<input checked="" type="checkbox"/> Situation Appraisal	<input checked="" type="checkbox"/>				
	High	<input checked="" type="checkbox"/> Situation Appraisal	<input checked="" type="checkbox"/>				
	High	<input checked="" type="checkbox"/> Situation Appraisal	<input checked="" type="checkbox"/>				
	High	<input checked="" type="checkbox"/> Situation Appraisal	<input checked="" type="checkbox"/>				

Insert New Action

1b

Assign actions for another concern.

Concern
2 of 5

Previous Concern

Next Concern

Notepad

Previous Screen

Next Screen

Fig. 72

Replacement Sheet

85/149

KT eThink

2

Here is your plan for resolving your concerns. If these actions are taken on time, will your concerns be resolved? If not, revise the list.

Concerns	Priority	Process	Resolution	Actions	When	Who	Role
	High	<input checked="" type="checkbox"/> Situation Appraisal	<input checked="" type="checkbox"/>				
	High	<input checked="" type="checkbox"/> Situation Appraisal	<input checked="" type="checkbox"/>				
	High	<input checked="" type="checkbox"/> Situation Appraisal	<input checked="" type="checkbox"/>				
	High	<input checked="" type="checkbox"/> Situation Appraisal	<input checked="" type="checkbox"/>				
	High	<input checked="" type="checkbox"/> Situation Appraisal	<input checked="" type="checkbox"/>				
	High	<input checked="" type="checkbox"/> Situation Appraisal	<input checked="" type="checkbox"/>				

Insert New Action

Notepad

Previous Screen

Next Screen

Fig. 73

Replacement Sheet

86/149

ELECTRONIC TOOL

Edit

Cell

Communication

View

Support

Window

PROBLEM ANALYSIS

Use Distinctions and Changes

Problem:

Flight attendants

have red sweat

	Is	Is Not	Distinctions	Changes
What object?	Flight attendants	Pilots, Passengers, Ground Crew, Gate Agents, Lead Flight Attendants	Demonstrate safety equipment	New life vests (early January)
	Both male and female	Only female Only male		
What Deviation?	Red sweat	Blisters, sores		
	Perspiration with red particles	Blood		
Where Geographically?	On our A300s	Other carriers using A300s Our DC-9s	Our A300 interior configuration	New counter tops (early March) New cleanser (mid March) newsafety equipment (early January) new life vests (early January) No known change
	Three 727s	Other Eastern 727s	different flotation devices	
	NY-Florida (A300) NY-Chicago (727) NY-Toronto (727)	Our other A300 routes Our other 727	Flights over water	

Insert Is/Is Not Pair

Insert Distinction

Insert Change

Notepad





Support


Go to Interview Mode


Previous Screen


Next Screen

Fig. 74

ELECTRONIC TOOL			- □ x				
Edit	Cell	Communication	View	Support	Window	PROBLEM ANALYSIS	▽
Use Distinctions and Changes		▽	Problem:		Flight attendants	have red sweat	
<p>In the Use Distinction and Changes step of Problem Analysis, you will gain insight into the data you developed in Specify the Problem. Here are the steps you will follow:</p> <div><div></div><div><p>1 Look for all possible Distinctions between the “Is” and “Is Not” in your Object data and record those Distinctions in the appropriate cell.</p></div><div></div><div><p>2 Repeat step 1 for every “Is/Is Not” pair in your specification.</p></div><div><p>3 Reflect on your data, making sure it is complete and specific.</p></div><div><div></div><div><p>4 Look for Changes that may be associated with each Distinction about your Object, and record those Changes in the appropriate cell.</p></div><div></div><div><p>5 Repeat step 4 for every Distinction that you have identified.</p></div><div><p>6 Reflect on your data, making sure it is complete and specific.</p></div></div></div>							

 Notepad

 Support

 Go to Worksheet Mode

4 Previous Screen

Next Screen ▸

Fig. 75

ELECTRONIC TOOL

Edit Cell Communication View Support Window

PROBLEM ANALYSIS

Use Distinctions and Changes ▼

Problem: Flight attendants have red sweat

- 1** Look at the “What Object?” is/is not pair below. What is distinct (different odd, special or unique) about Flight attendants when compared to Pilots, Passengers.

Type an answer in the Distinctions cell below.

If you find another Distinction, click the Insert Distinction button, then type the new Distinction in the new cell.

	Is	Is Not	Distinctions
What object?	Flight attendants	Pilots, Passengers, Ground Crew, Gate Agents, Lead Flight Attendants	Demonstrate safety equipment
- 2** When you can think of no other Distinction for this “Is”/“Is Not” pair, click the Next Pair button to consider the next pair, then repeat step 1.

Previous Pair ▲

Next Pair ▼

Notepad

Support

Go to Worksheet Mode

◀ Previous Screen

Next Screen ▶

Fig. 76

ELECTRONIC TOOL

Edit

Cell

Communication

View

Support

Window

PROBLEM ANALYSIS

Use Distinctions and Changes

▼

Problem: Flight attendants have red sweat

3

Here are all the Distinctions you recorded. Review your data now and make any additions or corrections.

	Is	Is Not	Distinctions
What object?	Flight attendants	Pilots, Passengers, Ground Crew, Gate Agents, Lead Flight Attendants	Demonstrate safety equipment Touch lifevests Touch oxygen masks Handle sample belts
What deviation?	Both male and female Red sweat Perspiration with red particles	Only female Only male Blisters, sores Blood	
Where geographically?	On our A300s	Other carriers using A300s Our DC-9s	Our A300 interior configuration

Insert New Distinction

Notepad

Support

Go to Worksheet Mode

Previous Screen

Next Screen

Fig. 77

ELECTRONIC TOOL

Edit

Cell

Communication

View

Support

Window

PROBLEM ANALYSIS

State Possible Causes

▼

Problem: Flight attendants have red sweat

1

How could new life vests (early January)

Cause:

Red sweat

In, around, or between:

Flight attendants

Type your answer in the Possible Cause area below. If you find more than one Possible Cause for this Change, click the Insert Cause button, then type the new Possible Cause in the new cell.

Possible Causes

Dye rubs off on flight attendants

Allergic reaction by flight attendants

Insert New Cause

2

When you can think of no other Possible Causes for this Change, click the Next Change button to consider the next Change from those you listed previously.

Change

1 of 3

Previous Change ▲

Next Change ▼

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Fig. 78

Replacement Sheet

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ELECTRONIC TOOL

Edit

Cell

Communication

View

Support

Window

PROBLEM ANALYSIS

Test Possible Causes Against Spec. ▾

Problem: Flight attendants have red sweat

Select a cause to test: Ink from the printed letters causing allergic reactions in some attendants ▾

	Is	Is Not	Conditions only if...	Assumptions or Reasons
What object?	Flight attendants	Pilots, Passengers, Ground Crew, Gate Agents, Lead Flight Attendants	▾	the flight attendants are the only ones touching life vests
	Both male and female	Only female Only male	▾ yes, because...	men and women can have allergies
What Deviation?	Red sweat	Blisters, sores	▾ no, because...	allergies cause rash & blisters, not sweat
	Perspiration with red particles	Blood	▾ no, because...	allergies cause rash & blisters, not sweat
Where Geographically?	On our A300s	Other carriers using A300s Our DC-9s	▾ yes, because...	only our A300s use vests with printing
	Three 727s	Other Eastern 727s	▾ yes, because...	only those 727s use vests with printing
	NY-Florida (A300)	Our other A300	▾ yes, because...	only these routes use

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Insert Reason or Assumption

Fig. 79

ELECTRONIC TOOL

Edit Cell Communication View Support Window

PROBLEM ANALYSIS

Test Possible Causes Against Spec. ▾ Problem: Flight attendants have red sweat

3 Select a Cause

1 Which cause would you like to test? Select a cause to test from the list below.

Cause	Status
Ink from the canvas causing allergic reactions in some attendants	Not started
Ink from the printed letters causing allergic reactions in some attendants	In progress
Flakes of ink rubbing off on attendants' skin, mixing with perspiration	

2 In the next step, you'll test this cause against each pair of Is/Is Not statements in the spec.
The object of this step is to try to think of every reason why this statement *might not be* the cause of:
Flight attendants have red sweat
To do this, you'll list facts and **assumptions** about your cause that make the cause difficult or impossible to accept.

Test Cause

5

4

5

click Select Cause to test a different cause.

if you've rejected an entire cause, click Select Cause to test a different cause.

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Fig. 80

ELECTRONIC TOOL

Edit

Cell

Communication

View

Support

Window

PROBLEM ANALYSIS

Test Possible Causes Against Spec.

▼

Problem: Flight attendants have red sweat

3

If Ink from the printed letters causing allergic reactions in some attendants is the true cause of Flight attendants have red sweat

Does it explain:
Flight attendants

But not:
Pilots
Passengers
Ground Crew

Conditions

☐ yes it does, because...

☐ no it does not, because...

☒ it does, but only if you assume...

Assumptions or Reasons

the flight attendants are the only ones touching lifevests

Insert Assumption or Reason

4

To test this cause against the next Is/Is Not pair, click Next Pair.

Pair
2 of 4

Previous Pair

Next Pair

5

If you've tested all the Is/Is Not pairs, or if you've rejected this cause, click Select Cause to test a different cause.

Select Cause

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Fig. 81

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ELECTRONIC TOOL					DECISION ANALYSIS		
Edit	Cell	Communication	View	Support	Window		
Compare Alternatives Against WANT					Decision: Select a way to meet initial delivery requirements		
WANT Objectives	Weight	Alternative: Modify driver before January 1999	Weight	Total	Alternative: Reinstall old machine in new spot	Weight	Total
Minimize change to process	7		10	70		5	35
Minimize scheduling conflicts	5		10	50		5	25
Minimize production costs	10		10	100		8	80
		Tentative Choice		220	Tentative Choice		140

◀ ▶
⌂

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Fig. 82

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<div style="display: flex; justify-content: space-between; align-items: center;"> <div style="border: 1px solid black; padding: 2px 5px;"> <div style="display: flex; align-items: center;"> <div style="width: 15px; height: 15px; border: 1px solid black; margin-right: 5px;"></div> <div style="font-weight: bold; font-size: 1.2em;">ELECTRONIC TOOL</div> <div style="width: 15px; height: 15px; border: 1px solid black; margin-left: 5px; text-align: center; line-height: 15px;">X</div> </div> </div> <div style="border: 1px solid black; padding: 2px 5px; text-align: center; width: 100px;"> <div style="display: flex; justify-content: space-between; align-items: center;"> <div style="font-weight: bold; font-size: 0.8em;">Edit Cell Communication View Support Window</div> <div style="font-weight: bold; font-size: 1.2em;">ACTION TRACKER</div> </div> </div> </div>						
Action Files: Red Sweat PA						
Priority	Concern	Seriousness	Urgency	Growth	Process	
Medium	Confirm true cause	Low	High	Stable	PA	
Low	PA on dropping revenues	Medium	Low	Increasing	PA	

Sort By: **Priority**

Action	Who	When	Notes	Status
Perform chemical analysis on cleaning fluid	J. Schlick	11-18-98	Fluid product # 144	Cause Confirmed
Check paint on all new life vests	J. Schlick	12-15-98		Completed

Sort By: **When** View: **My Actions Only**

Send/Receive Action

Fig. 83